

BULK SOLIDS INDIA 2010

MARCH 2-3
NEHRU CENTRE MUMBAI

POST-SHOW REPORT

Date: 2-3 March 2010 [Tue - Wed]

Venue: Nehru Centre Mumbai, India

Website: www.bulksolidsindia.com

Organiser:



NürnbergMesse GmbH, Germany



Vogel Business Media

Vogel Business Media GmbH & Co. KG

Secretariat in India



Indo-German Chamber of Commerce

Powered by



Note the date:
BulkSolids India 2011
April 6 – 8

Exhibitors:

| 2010 | National | International | Total |
|--------------------------------------|-----------|---------------|--------------|
| Exhibitors | 31 | 5 | 36 |
| Co-exhibitors | 0 | 3 | 3 |
| Total | 31 | 8 | 39 |
| Exhibitors in % | 79,5 % | 20,5 % | 100 % |
| Occupied net space in m ² | 396 | 45 | 441 |
| Occupied net space in % | 89,8 % | 10,2 % | 100 % |

Participating Countries: 5

Exhibitors by Countries: Germany
India
Sweden
United Kingdom
USA

Show Attendees / Conference Delegates:

| | |
|-------------------|-------------|
| Event Year | 2010 |
| | 789 |

*Attendees (incl. conference delegates)
from 18 different countries

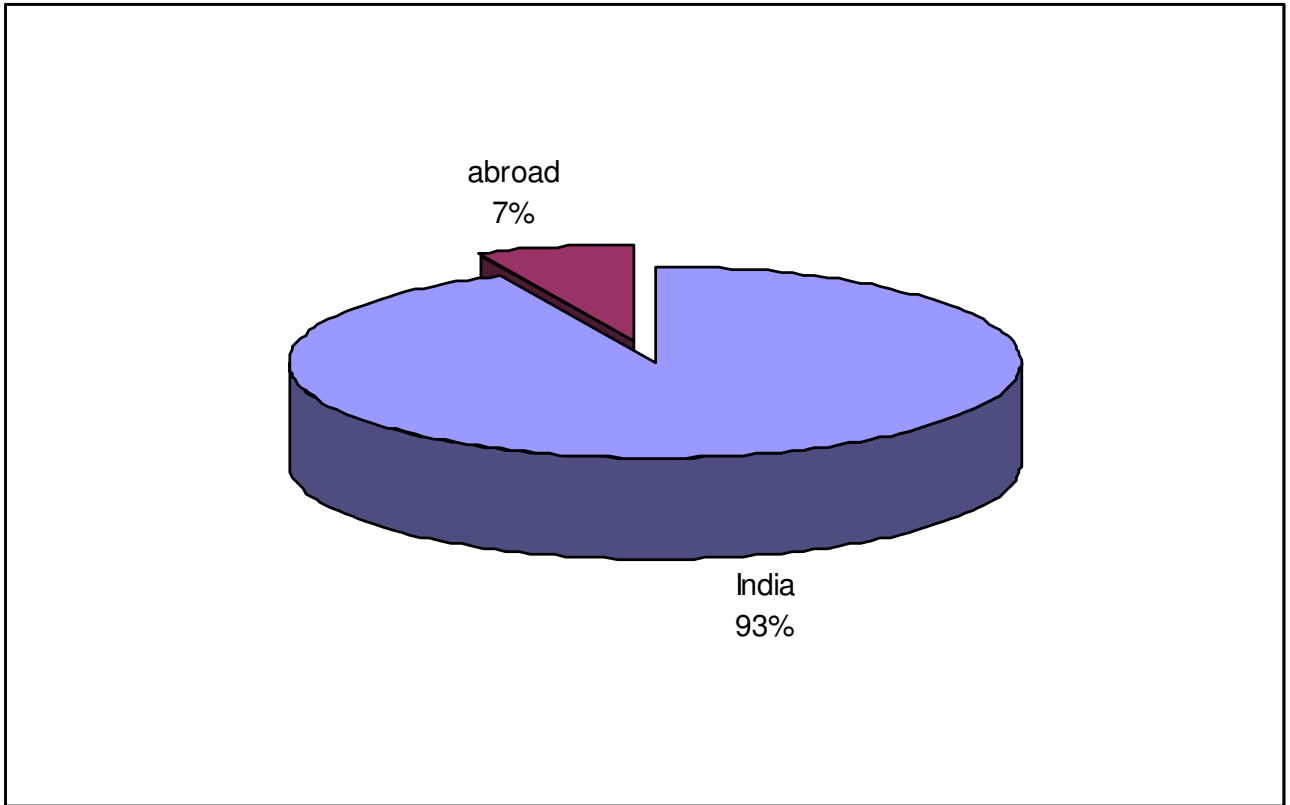
Argentina, Australia, Bhutan, Canada, Dubai, Finland, France, Germany, India, Italy, Japan, Korea, Nigeria, South Africa, Spain, Sweden, UK. USA

Results form the Visitor's Survey:

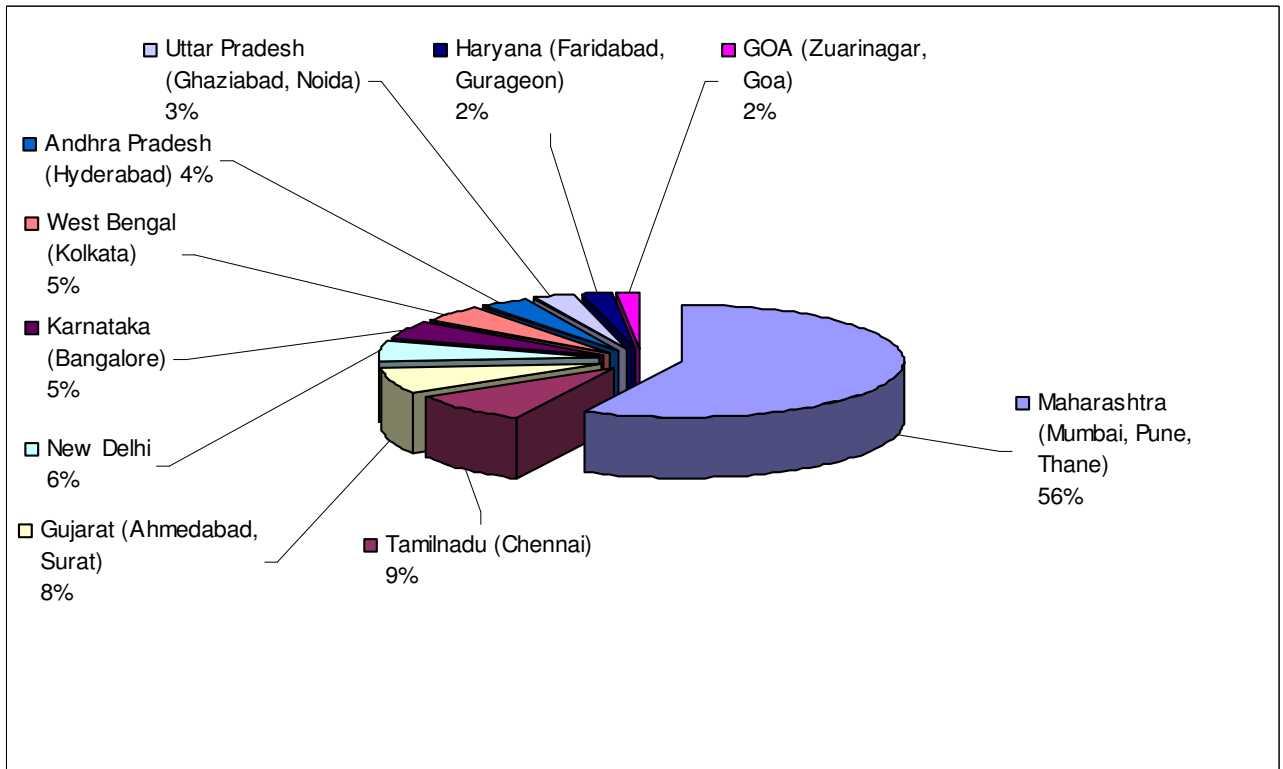
- more than **80%** of visitors **rated the exhibition very good to satisfactory**
- more than **83%** rated the **number of contacts very good to satisfactory**
- more than **81%** of the visitors rated the **quality level for business very good to satisfactory**
- more than **67%** of the visitors assessed the **overall success of their participation very good to satisfactory**
- more than **64%** are **planning to visit the next BulkSolids India in 2011.**

Visitor breakdown by origin

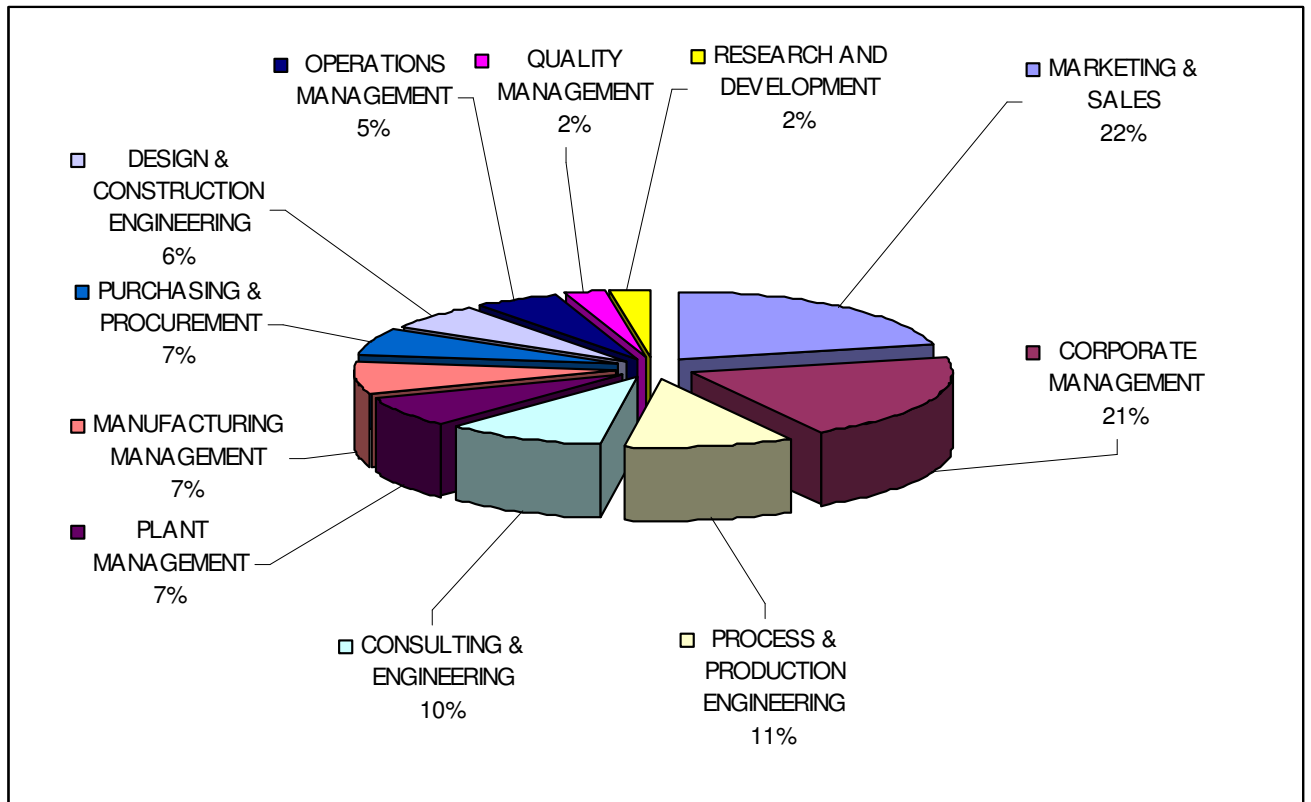
Total amount of attendees / conference delegates



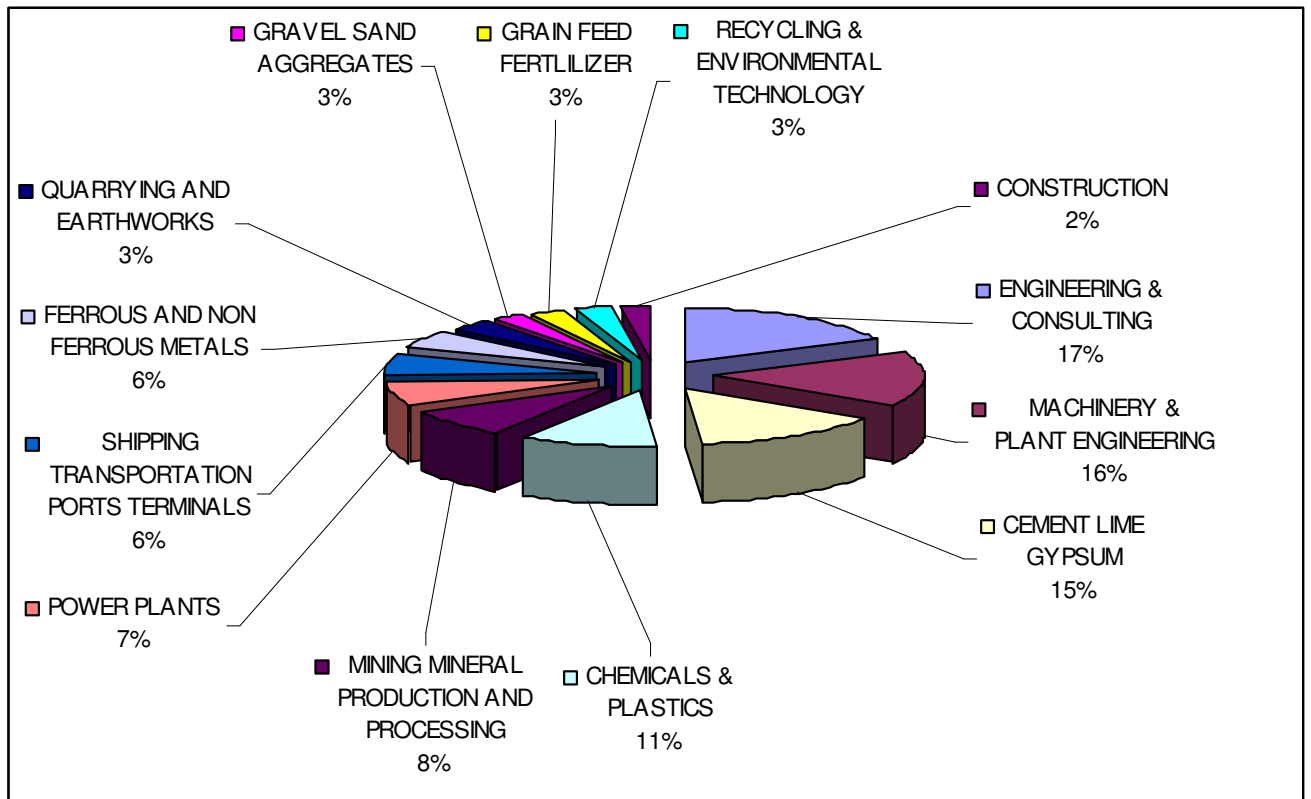
Attendees / conference delegates from India by region



Visitor breakdown by department/function



Visitors by business sector



Conference Program:

The conference programme focusing on transport, storage and handling of bulk solids, granules and powder was highly topical and geared to the Indian market and the Indian production and processing industry, so the organizers had chosen exactly the right issues like a session on the following topics:

- Ports and terminals
- Belt conveying
- Power plants
- Simulation methods
- Environmental aspects
- Energy efficiency
- Logistics and transportation
- Explosion protection
- Storing and packaging

For details of the conference program please visit www.bulksolidsindia.com.



Exhibitor Statements:

Dr. Fabian Festge, Chairman und Managing Director, Haver Ibau:

“We are sure the event has great potential in India, which should be supported. After all, the really well organized premiere was very successful. Although the quantity could increase for 2011, we did have a number of valuable and promising contacts. We certainly advocate taking part next year.”

K. K. S. Kumar, General Manager Marketing, ThyssenKrupp Industries India:

“Everything is really well organized here and the lectures are of a very high technical standard. This is certainly the best platform for bulk solids in India. For a two-day event, we had very good contacts with very specific inquiries and ideas. We will certainly be there again next year.”

Samir Kumar, Regional Manager, Phoenix Yule:

“BulkSolids India has great potential in India, as the Indian market is growing overall. The conference topics were well chosen.”

Jim Turner, Vice President of Sales and Marketing, Martin Engineering:

“This type of event – conference plus exhibition – is simply a very good opportunity to present our company: with our products on the stand and our know-how on the stage. All the better that we made some very high-quality contacts at the premiere of BulkSolids India and are therefore certainly planning to come again in 2011.”



Result from the Exhibitors' Survey:

Question: How would you rate **the market potential of your products in the region?**

| | |
|------------------|------------|
| excellent | 50% |
| average | 28% |
| low | 0% |

Question: How would you rate **the quality of the visitors?**

| | |
|---------------------|------------|
| very good | 3% |
| good | 41% |
| satisfactory | 31% |
| unsatisfactory | 19% |

Question: How would you rate possibilities for **new business contacts** during the trade show?

| | |
|---------------------|------------|
| very good | 0% |
| good | 25% |
| satisfactory | 69% |
| unsatisfactory | 3% |

Question: How would you rate the **overall success of your participation?**

| | |
|---------------------|------------|
| very good | 7% |
| good | 32% |
| satisfactory | 38% |
| unsatisfactory | 15% |

Question: How would you rate the **overall organisation** of the trade show?

| | |
|---------------------|------------|
| very good | 13% |
| good | 47% |
| satisfactory | 22% |
| unsatisfactory | 3% |

Photo Gallery

Official Opening Ceremony

Opening Speeches



Mr. Vijay Agarwal, Conference Chairman



Mr. Gerd Kielburger, Vogel Business Media



Mr. Thomas Schlitt, NürnbergMesse



Traditional Indian opening ceremony



Official ribbon cutting

List of exhibitors:

| | |
|---|----------------|
| AUMUND Group | India |
| B & W Mechanical Handling Ltd., Aumund Group | United Kingdom |
| M/s. Bectochem Consultants & Engineers Pvt Ltd. | India |
| Bevcon Wayors Pvt Ltd. | India |
| BS & B Safety Systems LLC | India |
| Cargotec Sweden AB | Sweden |
| CBC India | India |
| Forech India Ltd. | India |
| Frigmaires International | India |
| Gopani Product Systems | India |
| Haver & Boecker, Wire Weaving Division | Germany |
| Haver Ibau India Pvt Ltd. | India |
| Kaveri Ultra Polymers P. Ltd. | India |
| Larsen & Toubro Ltd. | India |
| MACAWBER ENGINEERING SYSTEMS INDIA Pvt Ltd. | India |
| Martin Engineering | USA |
| MECGALE PNEUMATICS Pvt Ltd. | India |
| Merit Technologies India Ltd. | India |
| NETZSCH Technologies India Pvt Ltd. | India |
| NORD DRIVESYSTEMS Pvt Ltd. | India |
| NUWAVE TECHNOLOGY Pvt Ltd. | India |
| PHOENIX YULE Ltd. | India |
| Projects & Control, India | India |
| R+B Filter MFG Ent. Pvt Ltd. | India |
| Regen Baw Calw | Germany |
| Rembe® GmbH Safety + Control | Germany |
| Sandwell India Consulting Engineers Pvt Ltd. | India |
| Schmidt & Seeger India Pvt Ltd. | Germany |
| Sunjay Biotech Solutions Pvt Ltd. | India |
| Tecpro Systems Ltd. | India |
| Tega Industries Ltd. | India |
| Temcor Rollwell Domes Pvt Ltd. | India |
| M/S. THEJO ENGINEERING Ltd. | India |
| ThyssenKrupp Industries India Pvt Ltd. | India |
| TOSHBRO CONTROLS Pvt Ltd. | India |
| Trinity Touch Pvt Ltd. | India |
| TURBOVENT INDUSTRIES Pvt Ltd. | India |
| WAM INDIA Pvt Ltd. | India |
| Wolfson Centre for Bulk Solids UK | United Kingdom |