

METALTECH2009

POST SHOW REPORT

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Overview

25 May 2009, Kuala Lumpur – MetalTech 2009 made its 15th presentation from 6 to 10 May 2009 at the Putra World Trade Centre, Kuala Lumpur, attracting over 17,371 trade visitors from 53 countries. Amidst the economic recession, exhibitors expressed that sales activities had exceeded their expectations at the largest metalworking show in region.

Covering 25,000 sqm of exhibition space, MetalTech 2009 has drawn the participation of over 900 exhibiting companies including 6 national groups from Singapore, China, Taiwan, Korea, Austria, and Germany.

The Deputy Minister of International Trade & Industry, Dato' Mukhriz bin Tun Dr. Mahathir who officiated the opening ceremony of MetalTech 2009 commented "Even during these harsh economic times that former U.S. Federal Reserve Chairman Alan Greenspan has called a "once-in-a-century credit tsunami", the organizers have been successful in ensuring the participation of at least 60% of foreign companies. This showing of the latest precision engineering and manufacturing machines will help the established and budding entrepreneur tool up and hone the necessary skills to successfully round off their business."

Dato' Mukhriz also added that, "the Machinery & Equipment industry does indeed play a vital role in the overall Malaysian economy as it also provides a strong level of support to the Small and Medium Enterprises (SMEs) which forms the backbone of our market economy. It is for this very reason that the entrepreneurs in this M&E Industry must persevere and invest the required resources to enhance their presence in the marketplace in the hope of catching the next wave as, or rather when the global economy finally recovers."

With increasing competition from lower cost producing countries, Malaysia's Machinery and Equipment (M&E) industry has move away from the manufacture of low-end and low-technology M&E towards high technology and high value added M&E such as standard M&E for niche market and custom made M&E. MetalTech 2009 was a sourcing ground for the most advance range of specialized machineries, equipment and tools for milling, plasma cutting, bending, casting, stamping, moulding, welding and many more. One of the biggest exhibit on display was the HARTFORD HSA4260AHC large size parts, molds/die machine from NCT Technologies Sdn Bhd. Standing at over 5.2 meters tall and 13 meters in length, this machine was sold to a buyer from the aircraft industry.

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Albert Lai, Managing Director of Trade-Link Exhibition Services Sdn Bhd, and organiser of MetalTech 2009 said, "In view of the pessimistic market economy, many exhibitors were planning to use MetalTech 2009 as a platform to network with their business contacts and promote confidence level in their business. However, at the conclusion of MetalTech 2009, exhibitors were making unexpected substantial amount of sales with a number of serious buyers visiting the exhibition from around the region."

Group Managing Director of NCT Technologies Sdn Bhd, Simon Ng said, "NCT Technologies managed to sell a number of machines at MetalTech 2009 and have acquired many positive sales leads. Some of the machines which we have sold include the KOMAT'SU Twister TFP 3051 Fine Plasma Machine valued at over RM930,000 and the AERO TURN LT-280 CNC Lathe Machine valued at RM190,000."

General Manager of KUKA Robot Automation (Malaysia) Sdn Bhd, Ong Tze Yih said, "KUKA Robot is promoting cost-effective robotic solutions to support the local SME at MetalTech 2009 and we are able to use MetalTech 2009 as a platform to demonstrate how our robotic solutions are not only for the heavy industries and are economical. We have managed to sell a few units of our KR 5 arc HW at MetalTech 2009."

Director of Robo Machine Tools, Teo Cheng Chuan said, "Despite the current economic recession, we are still keen to participate with MetalTech. 22 units of the Robodrill were sold during MetalTech 2009, and our total sales is valued is over RM4 million."

Metaltech has also received international & local endorsement and support from the following bodies:

Endorsed by: Malaysia External Trade Development Corporation (MATRADE),
The Global Association of the Exhibition Industry,
Tourism Malaysia and Small and Medium Industries
Development Corporation (SMIDEC),

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Supported by: SIRIM Berhad,

Malaysian Industrial Development Authority (MIDA),
Federation of Malaysian Foundry and Engineering Industries Association (FOMFEIA),
German Machine Tool Builders Association (VDW) ,
Malaysia's Hardware, Machinery & Building Materials Dealers' Association (MHMBA),
Malaysia Mould & Die Association (MMADA)
National Institute of Compressed Air Malaysia Berhad (NICAM)
Singapore Manufacturers' Federation (SMa), Selangor and
Federal Territory Machinery Merchants Association (SAFMA),
Singapore Precision Engineering and Tooling Association (SPETA),
Taiwan Machine Tool Builders' Association (TMBA)
Taiwan Mold & Die Industry Association (TMDIA)
Taiwan Association of Machinery Industry (TAMI).

Events Report

Show Name	:	MetalTech Malaysia 2009 (MTM 2009)
Show Dates	:	6 – 10 May 2009
Show Venue	:	Putra World Trade Centre (PWTC), Kuala Lumpur
Exhibition Space Take-up	:	25,000 sqm
Number of Participating Companies	:	900
Number of Exhibiting Countries	:	31 Including Australia, Austria, Belgium, Canada, China, Czech Republic, Finland, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Korea, Malaysia, Philippines, Scotland, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, The Netherlands, Turkey, United Arab Emirates, United Kingdom, USA, Vietnam.
National Pavilions	:	5 Austria, Busan, China, Singapore, Taiwan
Estimated Value of Exhibits	:	RM 200 million
Total No of Trade Visitors	:	17,371
Total No. of visiting countries	:	53
Total Estimated Sales	:	RM 650 million (on-the-spot and follow-up)
Most No of Foreign Participating Companies	:	Taiwan
2 nd Most No of Foreign Participating Companies	:	Singapore
Endorsed by	:	Malaysia External Trade Organisation (MATRADE) The Global Association of the Exhibition Industry (UFI) Small & Medium Industries Development Corporation (SMIDEC) Tourism Malaysia

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- Supported by :
- 1) SIRIM Berhad
 - 2) National Institute of Compressed Air Malaysia Bhd (NICAM)
 - 3) Malaysia Hardware, Machinery & Building Materials Dealers' Association (MHMBA)
 - 4) Selangor & Federal Territory Machinery Merchants Association (SAFMA)
 - 5) Singapore Manufacturers Federation (SMA)

Guest of Honor : Dato' Mukhriz Bin Tun Dr. Mahathir
The Deputy Minister of International Trade & Industry.

For further information, please contact:

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Managing Director

or

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Project Manager

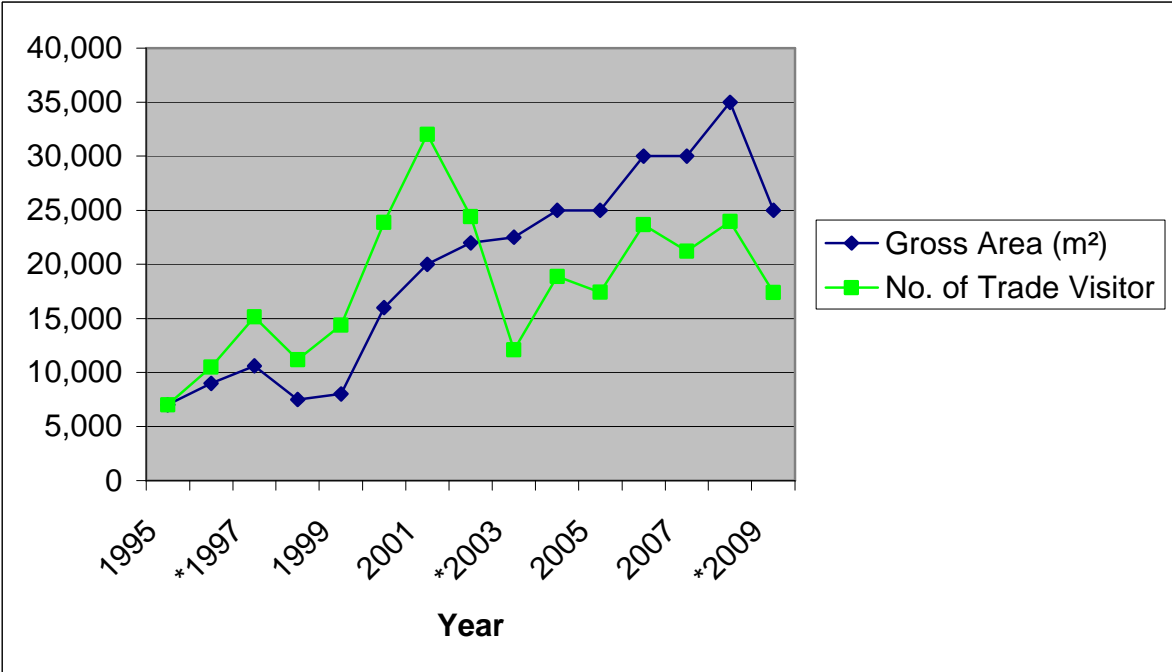
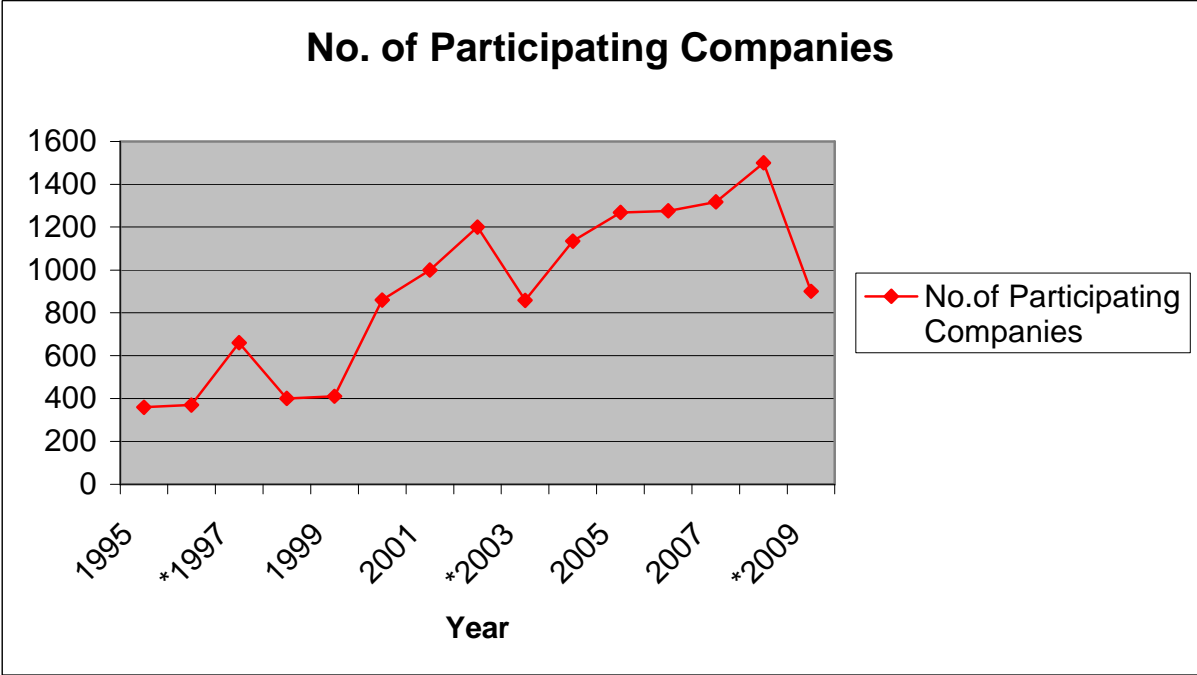
Trade-Link Exhibition Services Sdn Bhd
Tel : +603 7842 9863
Fax : +603 7842 7863

Track Record- *History of Metaltech*

Year	No. of participating companies	Gross Area (m²)	No. of Trade Visitor	No. of participating countries
1995	360	7,000	6,996	22
1996	370	9,000	10,485	21
*1997	660	10,604	15,128	25
*1998	400	7,500	11,178	23
1999	410	8,000	14,382	28
2000	860	16,000	23,859	29
2001	1,000	20,000	32,023	33
2002	1,200	22,000	24,396	35
*2003	858	22,500	12,083	32
2004	1,135	25,000	18,888	31
2005	1,268	25,000	17,405	28
2006	1,276	30,000	23,659	33
2007	1,318	30,000	21,199	33
2008	1,500	35,000	23,942	35
*2009	900	25,000	17,371	31

* The downturn effect is due to

- 1997 - The Asian Economic Crisis
- 1998 - The Asian Economic Crisis
- 2003 - The Iraq War and the outbreak of the Severe Acute Respiratory Syndrome
- 2009 - The global Economic Crisis



Exhibitor Report

Exhibitor Profile

- Machine tools
- Sheetmetal Technology
- Softwares & Prototyping System
- Measurement Technology
- Mould & Die
- Surface & Heat Treatment
- Material Handling & Storage
- Weldtek (Welding Technology)

Metaltech 2009 had attracted 900 participating companies from 31 countries:

<i>Australia</i>	<i>India</i>	<i>Spain</i>
<i>Austria</i>	<i>Indonesia</i>	<i>Sweden</i>
<i>Belgium</i>	<i>Italy</i>	<i>Switzerland</i>
<i>Canada</i>	<i>Japan</i>	<i>Taiwan</i>
<i>China</i>	<i>Korea</i>	<i>Thailand</i>
<i>Czech Republic</i>	<i>Malaysia</i>	<i>The Netherlands</i>
<i>Finland</i>	<i>Philippines</i>	<i>Turkey</i>
<i>France</i>	<i>Scotland</i>	<i>United Arab Emirates</i>
<i>Germany</i>	<i>Singapore</i>	<i>United Kingdom</i>
<i>Hong Kong</i>	<i>South Africa</i>	<i>USA</i>
		<i>Vietnam</i>

During Metaltech 2009, Taiwan has the most participating companies with a total of 74 companies. Singapore has the second most participating companies with a total of 51 companies.

In total there is 5 national pavilions:

Austria, Busan, China, Singapore, Taiwan

Exhibitors Quotes- Hear it from the exhibitors themselves!

Edwin Lee, President of EME Machinery Sdn Bhd.

“Despite the current economic recession, we are still keen to participate with MetalTech. We are confident that we are able to keep our customers informed with the latest technologies and information, which we believe is that they are looking forward to.”

Simon Ng, Group Managing Director of NCT Technologies Sdn Bhd.

“NCT Technologies is back at MetalTech this year because we are very happy with Trade-Link’s management of the exhibition. This year, the organizer put up great effort in promoting MetalTech. The quality of visitors are also very good, we have sold some of our machines in the first few days of the exhibition and acquired many potential sales leads.”

Robert Tee, General Manager of Hasil Karya Sdn Bhd

“In trying times, it’s the survival of the fittest, thus we are committed to participate at MetalTech 2009. This is also an excellent opportunity for us to reach out to the market with our competitive pricing and excellent after sales service.”

Alan Lau, Marketing Manager of Multitech Industry Supplies.

“This is our second year participating at MetalTech 2009 and we are very happy with this exhibition. Last year, our participation has yielded over 100% of our sales expectations and this year, we have managed to sell many units of our measuring systems even on the first day of MetalTech 2009.”

Ong Tze Yih, General Manager of KUKA Robot Automation (Malaysia) Sdn Bhd

“MetalTech has proven to be the best platform for our company as the exhibition has provided us with excellent publicity, branding opportunities and genuine sales prospects. This is also an excellent platform for us to meet our customers and potential buyers. We were able to close deals with customers during the show as there was an opportunity to demonstrate the unique features of KUKA Robots.”

TS Tan, Marketing Director of Arcmatic Sdn Bhd.

“MetalTech 2009 has proven more impressive than the previous year despite the slight downsize as well as the economic recession. When least expected, there were more visitors this year as well as sales made.”

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Danny Khoo C. H., Sales Manager, Easy Machines Sdn. Bhd.

“MetalTech is a great platform for us to build our customer base, and we have already found 3 potential leads for our machineries.”

Maggie Tan, E&G Tools (M) Sdn. Bhd.

“Our main objective in participating in this MetalTech is to widen our network. Approximately 20-30 potential leads were already made in this few days. We are satisfied with the organizers as they have done their part very well.”

Yuen Chin Foong, Sales Manager, Leeport (M) Sdn. Bhd.

“It’s good to have an exhibition like MetalTech every year, as it provides us with a platform to enhance our exposure to the public. It has helped increase our yearly sales.”

C.T. Wong, Asst. General Manager, EITA Electric Sdn. Bhd.

“MetalTech 2009 has benefited my company in helping us find new customers and increasing my company exposure to the public and improving our chances of closing sales.”

Malaysian Exhibiting Companies

A.D.I. ATACHI CORPORATION SDN BHD
AC MECA (M) SDN BHD
ACAD SYSTEMS (KL) SDN BHD
ACCURATE TECHNOLOGY & SERVICES SDN BHD
ACME ENGINEERING SDN BHD
ADVANCE ARTISTIC TECHNOLOGY SDN BHD
AIRATE SDN BHD
AIRMATIC MACHINERY SDN BHD
AIROCOAT MARKETING SDN BHD
ALLOYPLAS TECHNOLOGY SDN BHD
AMERISIA MACHINERY SDN BHD
APE INDUSTRIAL SUPPLIES SDN BHD
APEX AIR COMPRESSOR (M) SDN BHD
APEX AIR ENGINEERING (M) SDN BHD
ASADA-AARONCO MACHINERY (M) SDN BHD
ASHER TOOLS SDN BHD
ASIA MEDIALINE (M) SDN BHD
ASSOCIATED FIRST RUBBER (M) SDN BHD
ATEG
ATTEL
AUSTRIAN EMBASSY - COMMERCIAL SECTION
CADDAM SOLUTIONS SDN BHD
CAS SYSTEMS (M) SDN BHD
CBA INDUSTRIES SDN BHD
CBN ENGINEERING SDN BHD
CHIPTRONICS (M) SDN BHD
CLINCH & GRIP FASTENER SDN BHD
CNA WORLDWIDE CORPORATION SDN BHD
CONDE TECHNOLOGY SDN BHD
CONPLANT SDN BHD
COTEL PRECISION INDUSTRIES SDN BHD
DAZZTECH CONSULTANCY SDN BHD
DBASIX MALAYSIA SDN BHD
DELCAM (MALAYSIA) SDN BHD
DELCOL UNITED MARKETING (M) SDN BHD
DOSOCO ENTERPRISE (M) SDN BHD
DREAMEDGE SDN BHD
DU PONT MALAYSIA SDN BHD
DUTECH INSTRUMENTS SDN BHD
E & G TOOLS (M) SDN BHD
EASY MACHINES SDN BHD
EH TECHNOLOGY SDN BHD
EIK SENG MACHINERY SDN BHD
EME MACHINERY SDN BHD
EMM POWER TRANSMISSION SDN BHD
EMPICO COATING SDN BHD
EMPOWER CORPORATION SDN BHD
EWINS CORPORATION (M) SDN BHD
FEDERATION OF MALAYSIAN FOUNDRY
& ENGINEERING INDUSTRIES ASSOCIATION (FOMFEIA)
FUKKOL HOLDINGS (M) SDN BHD
GERMAN TOOLING SYSTEMS SDN BHD
GLORY PLATING MATERIALS SDN BHD
GRAND MAPLE SDN BHD
GRAVOTECH SDN BHD
HAN'S LASER SDN BHD
HARVEST ENGINEERING HARDWARE SDN BHD
HASIL KARYA SDN BHD
HERCULES MACHNERY GASES SDN
BHD
HEXAGON MEASUREMENT TECHNOLOGIES SDN BHD
HIGHRISE INDUSTRIES SDN BHD
HOWWIN TECHNOLOGIES
H-PLAN
HUB HONG MACHINERY & INSTRUMENT SDN BHD
HUSKEY SPECIALTY LUBRICANTS (M) SDN BHD
HYDRO KERIS SDN BHD
I.R.I.S. (MALAYSIA) SDN BHD
IA-COMMUNITY (M) SDN BHD
IA-COMMUNITY NEWS
IME CADCAM TRAINING CENTRE
INFORNESCO SDN BHD
INFOTODAY SDN BHD
INDUSTRIAL AUTOMATION ANNUAL
INDUSTRIAL AUTOMATION
IPM TECHNOLOGY SDN BHD
ITAICHU (M) SDN BHD
JET MACHINERY SDN BHD
JIU DA TECHNOLOGY SDN BHD
JJ-LAPP CABLE (M) SDN BHD
KARCHER CLEANING SYSTEMS SDN BHD
KASTOR INDUSTRIAL CORPORATION SDN BHD
KENTRAX MARKETING SDN BHD
KERUILAI FAREAST SDN BHD
KOBECO MACHINE TOOLS SDN BHD
KUAN JOO HARDWARE SDN BHD
KUKA ROBOT AUTOMATION (MALAYSIA) SDN BHD
KVC ELECTRIC (M) SDN BHD
LCH TOOLING SDN BHD
LEON FUAT HARDWARE (KLANG) SDN BHD
LESO INSTRUMENTS (M) SDN BHD
LEXCO INDUSTRIES SDN BHD
LITE TEC
M.L. PRECISE TOOLING SYSTEM (M) SDN BHD
MALAYSIA EXTERNAL TRADE
DEVELOPMENT CORPORATION (MATRADE)
MALAYSIA MOULD & DIE ASSOCIATION (MMADA)
MALAYSIAN RESOURCES CORPORATION BERHAD
MAPAL MALAYSIA SDN BHD
MASSIVE FAN MANUFACTURING SDN BHD
MAWEA INDUSTRIES SDN BHD
MECHTRO SDN BHD
MECOMB MALAYSIA SDN BHD
MEE HUAT (M) SDN BHD
MES MOULDING EQUIPMENT SUPPLIES
MICRO AIR MECHANICAL SDN BHD
MIKRO
MITUTOYO (MALAYSIA) SDN BHD
MT SOLUTIONS PROVIDER SDN BHD
MULTICRANE INDUSTRIES SDN BHD
MULTITECH INDUSTRY SUPPLIES
NATIONAL INSTITUTE OF
COMPRESSED AIR MALAYSIA BHD (NICAM)
NCT TECHNOLOGIES SDN BHD
NEW TURN CONTROL SDN B HD
NEW VIKING TOOL & MACHINERY SDN BHD
NEWTON AUTOMATION (M) SDN BHD

NEWTON GROUP OF COMPANIES
NEXTEAMWORK CORPORATION SDN BHD
OBSNAP INSTRUMENTS SDN BHD
ONG BROTHERS PETROLEUM SDN BHD
OPTICAL GAGING (M) SDN BHD
ORANGE MEDIA MALAYSIA SDN BHD
PENTA TEKNIK SDN BHD
POLY ACHIEVERS SDN BHD
POWER FLUIDTRONICS & INDUSTRIES SDN BHD
RAPID TEAM SOLUTION SDN BHD
REGION SUPPLIERS SDN BHD
RENETECH SCIENTIFIC SDN BHD
ROBO MACHINE TOOLS SDN BHD
S MATRIX INDUSTRY SUPPLY SDN BHD
SEADA-TECH CORPORATION SDN BHD
SELANGOR & FEDERAL TERRITORY
MACHINERY MERCHANTS ASSOCIATION (SAFMA)
SHIMATEC
SIMWORK SOLUTIONS SDN BHD
SING HUAT HARDWARE & MACHINERY (M) SDN BHD
SINOJAYA SDN BHD
SIRIM BERHAD
SK-TEC AUTOMATION & ENGINEERING SDN BHD
SM TOOLING SDN BHD
SMALL AND MEDIUM INDUSTRIES
DEVELOPMENT CORPORATION (SMIDEC)
SODICK (MALAYSIA) SDN BHD
SODICK TECHNOLOGY (M) SDN BHD
SOHADU INDUSTRIES (M) SDN BHD
SRITA SDN BHD
ST HYDRAULIC & ENGINEERING SDN BHD
STORAGE SYSTEMS & PRODUCTS SDN BHD
STS TOOLING SYSTEMS SDN BHD
SUN HYDRAULICS (M) SDN BHD
SUNNY SCORE SDN BHD
SUNRISE INDUSTRIAL SUPPLIES SDN BHD
SYARIKAT LEE ENGINEERING TRADING SDN BHD
TECHNO FINISHING SDN BHD
TEEM WELL (M) SDN BHD
TEXTRAN INDUSTRIES (PENANG) SDN BHD
THE MALAYSIA HARDWARE, MACHINERY
AND BUILDING MATERIALS DEALERS' ASSOCIATION (MHMBA)
TIDY SPRAY PAINTING EQUIPMENT SDN BHD
TM INFO-MEDIA SDN BHD
TOOLMART SDN BHD
TOPSAFE MARKETING SDN BHD
TOPEK ENGINEERING SERVICES SDN BHD
TORNOS TECHNOLOGIES ASIA LTD (MALAYSIA REP. OFFICE)
TRANSYNERGY TECHNOLOGY SDN BHD
TSM WELDING TECHNOLOGY SDN BHD
TYTM MERCANTILE SDN BHD(KL)
TYTM MERCANTILE SDN BHD(PENANG)
VITAL TECHNOMATION SDN BHD
WATER CARE VISION SDN BHD
WATER-LINE SYSTEMS SDN BHD
WELD FORCE SDN BHD
WELDTECO SDN BHD
WINSAW ENGINEERING SUPPLIES SDN BHD
WLP ENERGY SOLUTIONS (M) SDN BHD
X-TECHNOLOGY SDN BHD
YCP ENGINEERING SERVICES (M) SDN BHD
YEPE SDN BHD
YLM MACHINE INDUSTRIAL SDN BHD
YONG JIAN MACHINE TOOLS

Foreign Exhibiting Companies

AUSTRALIA

JAMES MACHINERY PTY LTD
POWER COIL
SUTTON TOOLS
THE LSW GROUP

AUSTRIA

ALPEN-MAYKESTAG GMBH
CERATIZIT AUSTRIA GESELLSCHAFT M.B.H
QUICK KNURLING TOOLS
THB TECHNISCHER HANDEL BRUMMER GMBH
WATT-EURODRIVE

BELGIUM

METRIS

CANADA

FORMING TECHNOLOGIES INC.
MEGATECH

CHINA

AEH
CHINA TRADE YELLOW PAGES
CMEC INTERNATIONAL EXHIBITION CO.,LTD
DBASIX SHANGHAI CO., LTD
DR
KAISHAN
KALEN LUBRICANT TECHNOLOGY (HUIZHOU) CO. LTD
KINGTOOL
NANTONG BEST NC MACHINE CO. LTD
NYCOM
PRO-BEAM ELECTRON BEAM TECHNOLOGY (SUZHOU) CO.,LTD
SHAANXI HAVEN IMPORT & EXPORT CO.
SHANGHAI HUGONG ELECTRIC WELDING MACHINE MFG. CO.,LTD
SHENZHEN JOINT IND. CO. LTD
SLA TECHNOLOGY
SODICK SIN TRADING (SHANGHAI) CO., LTD
T&J
WUXI ZHOXIANG COMPLETE SET OF WELDING EQUIPMENT CO.,LTD
XIAMEN CHIAPING DIAMOND INDUSTRIAL CO.,LTD
ZHEJIANG JIN YUN HANLI SAWS CO LTD
ZWCAD SOFTWARE CO., LTD

CZECH REPUBLIC

TESCAN

FINLAND

ABB DRIVE

FRANCE

DASSAULT SYSTEMS
ENTRELEC
ESI GROUP
NUM SA
SCHNEIDER
SIMPOE SAS

GERMANY

ALFRED KARCHER GMBH & CO. KG
AUERBACH
AUGUST BECK GMBH & CO KG
COURAGE + KHAZAKA ELECTRONIC GMBH
DIATEST
EAS GMBH
EINHELL
ELORA
FEDERAL MINISTRY OF ECONOMICS AND TECHNOLOGY
FELSS GMBH
GECHTER GMBH
GERMAN MACHINE TOOL BUILDERS' ASSOCIATION (VDW)
GLOBAL
GMT GUMMI-METALL-TECHNIK GMBH
GRAT TEC
GUHRING OHG
GUMMI-METALL-TECHNIK GMBH
GUSTAV GOECKEL MASCHINENFABRIK GMBH
HAIMER, FRANZ GMBH
HANEL
HHW - HOMMEL HERCULES
HOMMEL + KELLER PRAZISIONWERKZEUGE GMBH
HOMMELWERKE GMBH
HONSBURG METALLSAGEN
INGERSOLL CUTTING TOOLS
ISEL AUTOMATION GMBH
ITEM INDUSTRIETECHNIK
IXION
JOKU
KABELSCHLEPP GMBH
KAFER
LEHREN
LOKOMA
MANN+HUMMEL FILTER TECHNOLOGY (S.E.A) PTE LTD
MAPAL DR. KRESS KG
MEBA - METALLBANDSAGEN GMBH
MENNEKES
MYCRONA
NABERTHERM
OSRAM
OSTLING
PJ GRAPHICS
PROXXON
ROSE
RUKO GMBH
SIBA
SOYER
SPECTRIS PTE LTD
TRUMPF
VOLZ GMBH FLUID TECHNOLOGY
WILHELM H KULLMANN GMBH + CO KG
WITTE-ALUFIX
WOHLHAUPTER GMBH PRAZISIONWERKZEUGE
YXLON INTERNATIONAL (INDUSTRIAL X-RAY SOLUTIONS)
YXLON INTERNATIONAL FEINFOCUS GMBH
ZF INDUSTRIAL DRIVES

HONG KONG

3D QUICK TOOLS LTD
ALIBABA.COM HONG KONG LIMITED
HAIMER ASIA PACIFIC LTD.
HILLCON METAL LTD
PLASTRONIC
RINGIER TRADE PUBLISHING LIMITED

INDIA

3D
ASMEET INTERNATIONAL
ADITYA / ACCURATE
BAKERGAUGES INDIA PRIVATE LIMITED
ELGI
FORBES & COMPANY LIMITED
HARITHA MEDIA PVT.LTD
HYDROLINE
IED COMMUNICATION PVT LTD
INDIAMART.COM
INDUSTRIAL AUTOMATION
INDUSTRIAL BUSINESS MART MAGAZINE
MIKRONIX
MIRANDA TOOLS
POWERMASTER LTD
R.K. CABLE CORPORATION
TRUMAX MACHINE TOOLS PVT LTD
TRUTHREAD
WAAREE

INDONESIA

FIRST MACHINERY TRADE CO.
PT PAMERINDO BUANA ABADI

ITALY

AFFRI
CASAPPA
CORAL ANTIPOLLUTION SYSTEMS
DAVI PROMAU S.R.L
FACCIN S.R.L.
FAMEPLA
FRUILROBOT / BACES 3D
ITALPRESSE INDUSTRIE
KAPPA FLUIDPOWER
KREON
LASERVALL ASIA CO, LTD
LTF
MG
SANTA MARIA NUOVA
TECNOMAGNETE SPA
THOMAS SPA
TRASMITAL BOUFIGLIOLI
VERGNANO
WALVOIL

JAPAN

ASADA CORPORATION
BIC TOOL CO., LTD
CHIYODA
DAIKIN
DELVO
DIGITAL PROCESS LTD.
ELM INTERNATIONAL CO, LTD
ENOMOTO MACHINE CO. LTD
FUJI AIR TOOLS
IAI
JAPAN BONKOTE CO, LTD
JFE ADVANTECH CO., LTD
KANETEC
KODERA ELECTRONICS CO, LTD
KOIKE SANZO
KONICA MINOLTA
KOSAKA
KYOUIKU GEAR MFG CO LTD
LINE SEIKI
MAKISHINKO
MEDO
MEIJI
MIKI PULLEY
MIYANO MACHINERY INC.
NITTO KOHKI
NOGA
NPK
NS TOOL CO LTD
OMRON
OSG
PANASONIC ELECTRIC INDUSTRIAL
ROLAND DG
SANKYO CO. LTD
SANYO SALES & MARKETING CORPORATION
SCALAR CO, LTD
SMC
STAR MICRONICS CO., LTD
SUGINO
SUNX
TDK-LAMBDA
TECHNO DESIGN IND, INC
TMEIC
TOTECH
TOYOOKI
XEBEC TECHNOLOGY CO LTD
YAESU KEIKOGYO CO, LTD
YOKOTA INDUSTRIAL CO., LTD

KOREA

BAN SEOK PRECISION IND
BUSAN ECONOMIC PROMOTION AGENCY
CP SYSTEM CO.,LTD
DAE SUNG E.N.G
DONGYANG METAL CO.,LTD
EXOWELD
FINE INC.
HAN'S
HYUNDAI
INUS TECHNOLOGY, INC
NAMBANG CAN CO., LTD
PT COUPLINGS CO., LTD
ROCKY CO., LTD
SANG-A
SEGI BIZ CO.,LTD
SOMETECH INC
SSANGYONG MATERIALS CORPORATION
TECHNORISE CO.,LTD
TIGON

PHILIPPINES

MACHINEBANKS' CORPORATION

SCOTLAND

VICTOR LIGHTING

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ALLIANZ MEDIA (S) PTE LTD
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CIMTECH AUTOMATION CONSULTANT
CONTROL ENGINEERING ASIA
DBASIX SINGAPORE PTE LTD
DEWETRON PTE LTD
DYNACODE SYSTEMS PTE LTD
EASTERN TRADE MEDIA PTE LTD
ELORA WERKZEUGFABRIK GMBH
ES MOTION TECHNOLOGIES PTE LTD
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FARO SINGAPORE PTE LTD
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MTC PTE LTD
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NIPPON RESIBON CORPORATION
NOBEL MACHINE TOOLS PTE LTD
NPC SYSTEMS PTE LTD
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PROMEDIA DIRECTORIES PTE LTD

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AND TOOLING ASSOCIATION
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SUN HYDRAULICS PTE LTD
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TYT CORPORATION PTE LTD
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VIETNAMESE AUTOMATION MAGAZINE
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SOUTH AFRICA

PALLET MOLE

SPAIN

C.M.A SL
GAVE
IGA
INDUSTRIAS JBC, S. A
TECNOSPIRO SA

SWEDEN

SCHAFFNER
SPECTRIS PTE LTD

SWITZERLAND

ALESA
EWAG AG
FISSO
FRITZ STUDER AG
GIROD-TAST
IFANGER
ITW GEMA AG
KAFER
KROEPLIN
LUTHY MACHINIS SA
SCHAUBLIN SA
SYLVAC
TESA SA
TESA SA
TESA SA
TORNOS SA
TRIMOS
TRIMOS SA
WYLER AG

METALTECH2009

SOUTH AFRICA

PALLET MOLE

SPAIN

C.M.A SL

GAVE

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TECNOSPIRO SA

SWEDEN

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LUTHY MACHINIS SA

SCHAUBLIN SA

SYLVAC

TESA SA

TESA SA

TESA SA

TORNOS SA

TRIMOS

TRIMOS SA

WYLER AG

TAIWAN

3D FAMILY

ACTION TOOLS CORP.

AIRBOSS AIR TOOL CO.,LTD

ANMO ELECTRONICS CORPORATION

ARCS PRECISION TECHNOLOGY CO., LTD

ASMITH MANUFACTURING COMPANY

CHAN CHAO INTERNATIONAL CO.,LTD

CHINA ECONOMIC NEWS SERVICE

CHING SHENG MACHINERY FACTORY

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CHU WEIR TECHNOLOGY CO.,LTD

CORETECH SYSTEM CO., LTD

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DE JIE CO.,LTD (ARAB-ASIAN TRADE)

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FUSHENG INDUSTRIAL CO., LTD

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HIGHLY

HIWIN TECHNOLOGIES CORPORATION

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& CALIBRATION TECHNOLOGY INTERNATIONAL

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SHUTER ENTERPRISE

STANDARD MACHINERY TOOLS CO. LTD

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SUNRISE FLUID POWER INC.

SUNROX

SYG

TAIFLEX

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TAIWAN MACHINE TOOL & ACCESORY BUILDER'S ASSOCIATION (TMBA)

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DAREX
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ELGI
FARO TECHNOLOGIES INC.
FLUKE
FLUKE NETWORKS
GE-LIGHTING
GEOMAGIC
HAWKE INTERNATIONAL
HENKEL (LOCTITE)
HUBBELL
IPC - ASSOCIATION CONNECTION ELECTRONICS INDUSTRIES
IRONCAD, LLC
ITW CHEMTRONICS
KILLARK
MASTER CHEMICAL CORPORATION
METRINCH
MEYER GAUGES
MOUNTZ INC
NEXTENGINE
OK INTERNATIONAL
PANAVISE
PANDUIT
PARKER - TAIYO, KURODA, LUCIFER
RADIANT IMAGING
RELTON
RIDGE TOOL COMPANY
SHERLINE PRODUCTS INC.
SPX HYDRAULIC TECHNOLOGIES
ST INDUSTRIES
TABER INDUSTRIES
TYCO ELECTRONICS
UNITED CRANE COMPONENTS PTE LTD
VAN STEENBURGH ENGRG. LAB., INC
VICKERS, EATON, CHARLYIN
WOLPERT WILSON
Z CORPORATION

VIETNAM

BNN COMPANY., LTD VIETNAM
PARTNER BUSINESS SERVICES CO., LTD

Visitor Analysis Report

GRAND TOTAL FOR ATTENDED VISITORS

Walk In Trade Visitor	13843
Pre-Registered Visitor	800
VIP	1131
Student	1597
Press	0
OVERALL TOTAL	17,371

TOTAL OVERALL VISITORS

WALK IN TRADE VISITOR

Local Visitor	12337
Foreign Visitor	1506
TOTAL	13843

PRE-REGISTERED VISITOR

Local Visitor	743
Foreign Visitor	57
TOTAL	800

VIP

Local Visitor	1103
Foreign Visitor	28
TOTAL	1131

STUDENT

TOTAL	1597
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TRADE VISITOR BY COUNTRY BREAKDOWN

	Country	Count	%
01	ALGERIA	1	0.01%
02	ARGENTINA	2	0.01%
03	AUSTRALIA	7	0.04%
04	AUSTRIA	3	0.02%
05	BANGLADESH	5	0.03%
06	BELGIUM	1	0.01%
07	BHUTAN	1	0.01%
08	BRUNEI	13	0.08%
09	CANADA	2	0.01%
10	CHILE	2	0.01%
11	CHINA	131	0.83%
12	DENMARK	2	0.01%
13	FRANCE	3	0.02%
14	GERMANY	14	0.09%
15	HONG KONG SAR	18	0.11%
16	ICELAND	1	0.01%
17	INDIA	68	0.43%
18	INDONESIA	124	0.79%
19	IRAN	14	0.09%
20	ITALY	9	0.06%
21	JAPAN	32	0.20%
22	JORDAN	1	0.01%
23	KOREA	26	0.16%
24	MALAYSIA	14183	89.91%
25	MAURITIUS	1	0.01%
26	MYANMAR	1	0.01%
27	NETHERLANDS	1	0.01%
28	NEW ZEALAND	1	0.01%
29	NIGERIA	1	0.01%
30	NORWAY	2	0.01%
31	PAKISTAN	10	0.06%
32	PHILIPPINES	9	0.06%
33	POLAND	1	0.01%

METALTECH2009

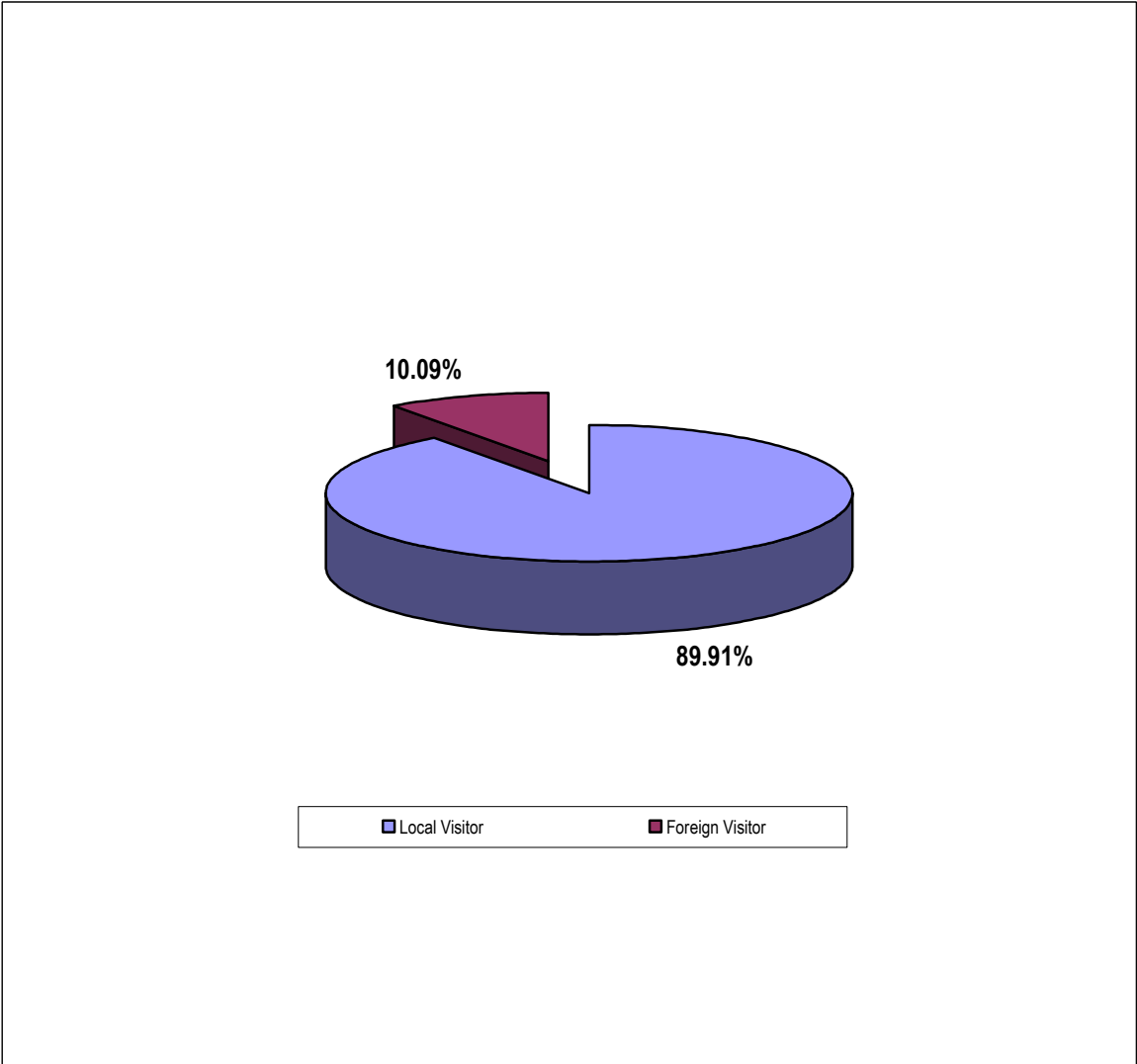
34	PORTUGAL	2	0.01%
35	QATAR	2	0.01%
36	RUSSIA	3	0.02%
37	SAUDI ARABIA	2	0.01%
38	SINGAPORE	262	1.66%
39	SOUTH AFRICA	1	0.01%
40	SPAIN	2	0.01%
41	SRI LANKA	2	0.01%
42	SUDAN	2	0.01%
43	SWEDEN	1	0.01%
44	SWITZERLAND	1	0.01%
45	TAIWAN ROC	264	1.67%
46	THAILAND	449	2.85%
47	TURKEY	5	0.03%
48	UAE	5	0.03%
49	UK	11	0.07%
50	USA	13	0.08%
51	UZBEKISTAN	3	0.02%
52	VIETNAM	53	0.34%
53	YEMEN	1	0.01%

Total	15774	100.00%
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Total Trade Visitor Attended

TOTAL ONSITE TRADE VISITOR ATTENDED

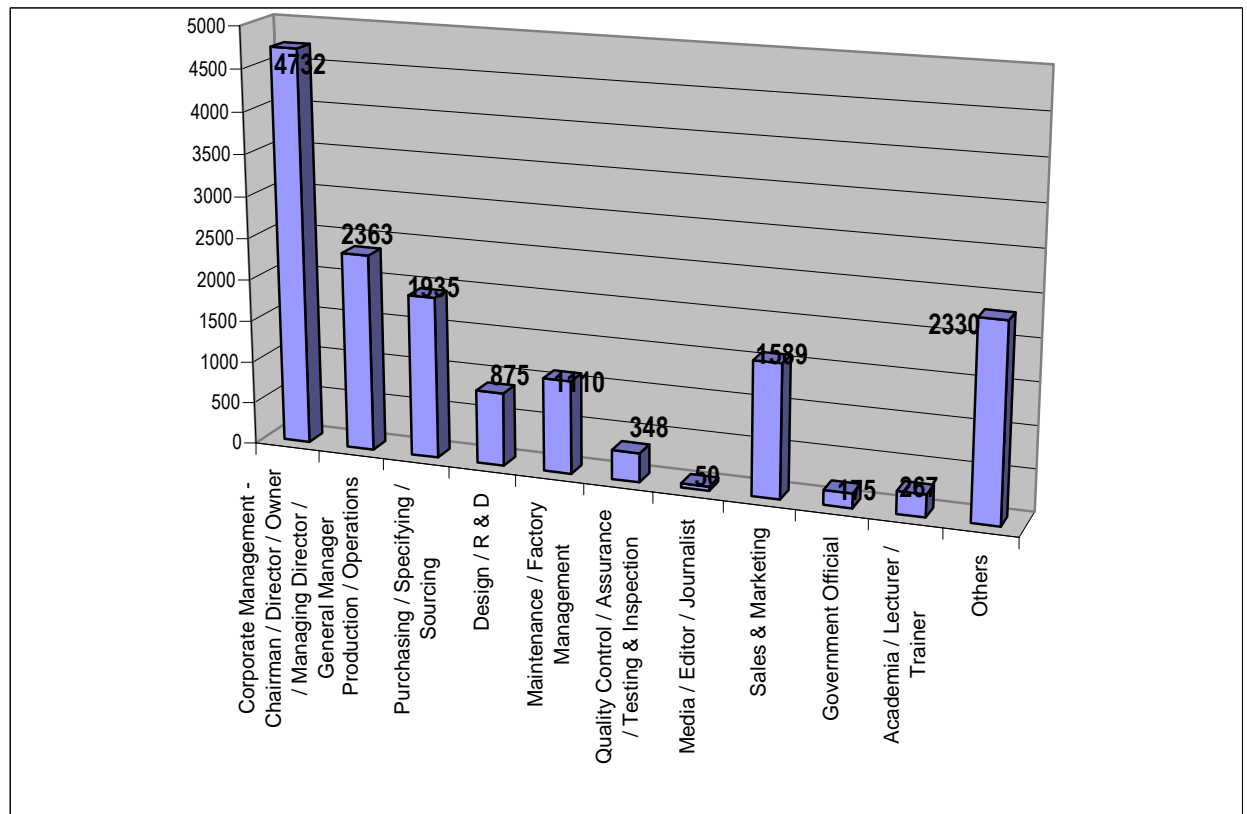
Local Visitor	14183	89.91%
Foreign Visitor	1591	10.09%
Total	15774	100.00%



Visitors Breakdown By Job Function

	Description	Count	%
01	Corporate Management - Chairman / Director / Owner / Managing Director / General Manager	4732	30.00%
02	Production / Operations	2363	14.98%
03	Purchasing / Specifying / Sourcing	1935	12.27%
04	Design / R & D	875	5.55%
05	Maintenance / Factory Management	1110	7.04%
06	Quality Control / Assurance / Testing & Inspection	348	2.21%
07	Media / Editor / Journalist	50	0.32%
08	Sales & Marketing	1589	10.07%
09	Government Official	175	1.11%
10	Academia / Lecturer / Trainer	267	1.69%
11	Others	2330	14.77%

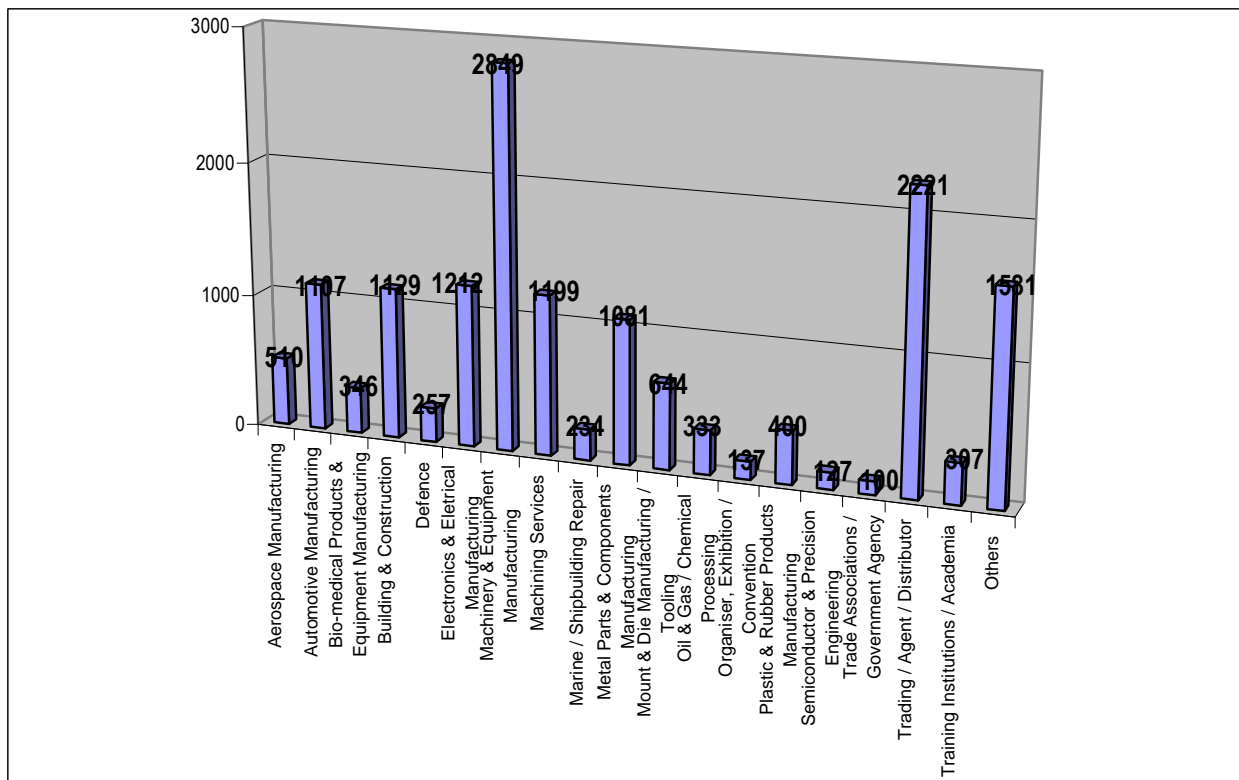
Total	15774	100.00%
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Visitors Breakdown by Company's Main Activity

Description	Count	%
01 Aerospace Manufacturing	510	3.23%
02 Automotive Manufacturing	1107	7.02%
03 Bio-medical Products & Equipment Manufacturing	346	2.19%
04 Building & Construction	1129	7.16%
05 Defence	257	1.63%
06 Electronics & Eletrical Manufacturing	1212	7.68%
07 Machinery & Equipment Manufacturing	2849	18.06%
08 Machining Services	1199	7.60%
09 Marine / Shipbuilding Repair	234	1.48%
10 Metal Parts & Components Manufacturing	1081	6.85%
11 Mount & Die Manufacturing / Tooling	644	4.08%
12 Oil & Gas / Chemical Processing	333	2.11%
13 Organiser, Exhibition / Convention	137	0.87%
14 Plastic & Rubber Products Manufacturing	400	2.54%
15 Semiconductor & Precision Engineering	127	0.81%
16 Trade Associations / Government Agency	100	0.63%
17 Trading / Agent / Distributor	2221	14.08%
18 Training Institutions / Academia	307	1.95%
19 Others	1581	10.02%

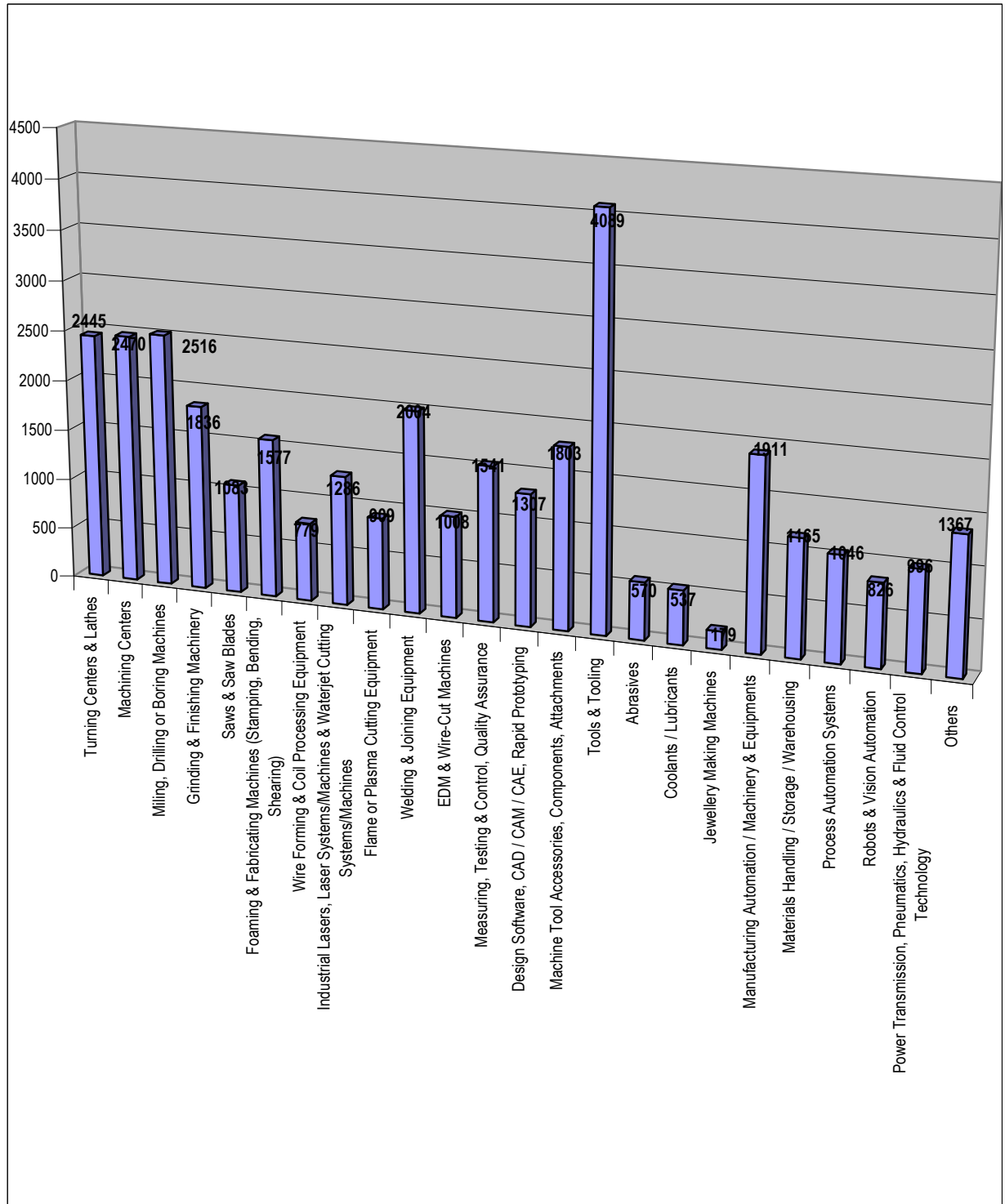
Total	15774	100.00%
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Visitors Breakdowns by Products of Interest

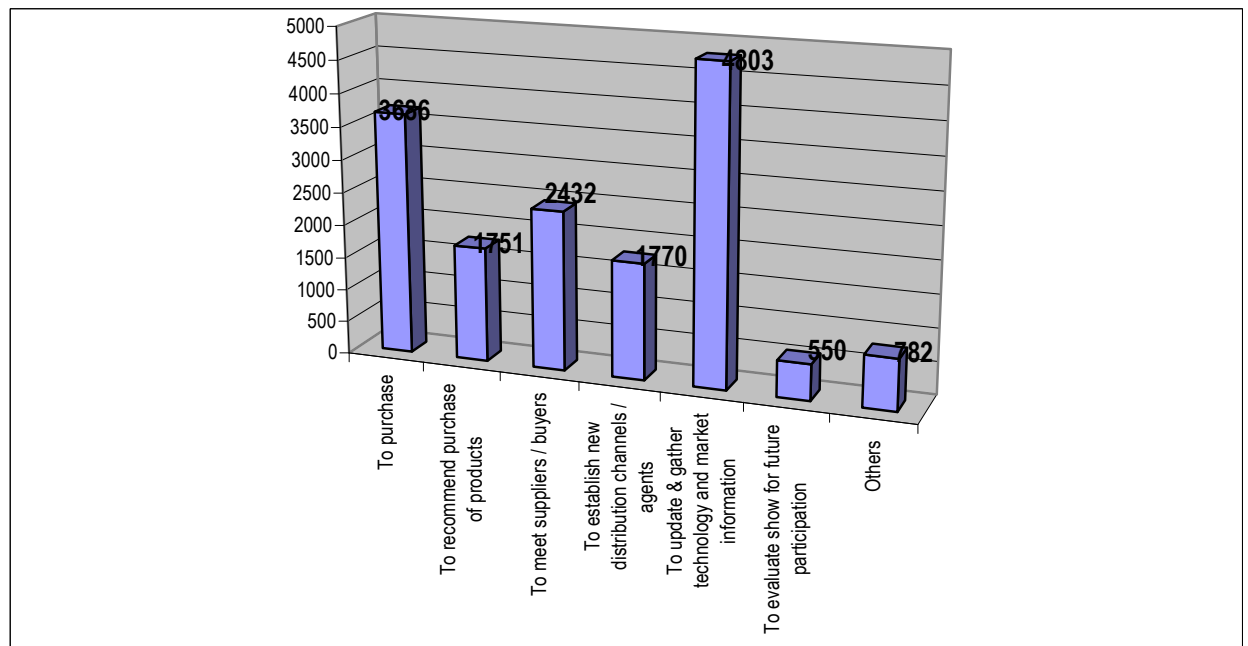
	Description	Count	%
01	Turning Centers & Lathes	2445	15.50%
02	Machining Centers	2470	15.66%
03	Miling, Drilling or Boring Machines	2516	15.95%
04	Grinding & Finishing Machinery	1836	11.64%
05	Saws & Saw Blades	1083	6.87%
06	Foaming & Fabricating Machines (Stamping, Bending, Shearing)	1577	10.00%
07	Wire Forming & Coil Processing Equipment	779	4.94%
08	Industrial Lasers, Laser Systems/Machines & Waterjet Cutting Systems/Machines	1286	8.15%
09	Flame or Plasma Cutting Equipment	909	5.76%
10	Welding & Joining Equipment	2004	12.70%
11	EDM & Wire-Cut Machines	1008	6.39%
12	Measuring, Testing & Control, Quality Assurance	1541	9.77%
13	Design Software, CAD / CAM / CAE, Rapid Prototyping	1307	8.29%
14	Machine Tool Accessories, Components, Attachments	1803	11.43%
15	Tools & Tooling	4089	25.92%
16	Abrasives	570	3.61%
17	Coolants / Lubricants	537	3.40%
18	Jewellery Making Machines	179	1.13%
19	Manufacturing Automation / Machinery & Equipments	1911	12.11%
20	Materials Handling / Storage / Warehousing	1165	7.39%
21	Process Automation Systems	1046	6.63%
22	Robots & Vision Automation	826	5.24%
23	Power Transmission, Pneumatics, Hydraulics & Fluid Control Technology	996	6.31%
24	Others	1367	8.67%
Total		15774	100.00%

PLEASE TICK THE PRODUCTS YOU ARE INTERESTED IN



Visitors Breakdown By Interest in Manufacturing & subcontracting

Description	Count	%
25 Assembly & Sub-Assembly	2992	18.97%
26 Electroplating	1707	10.82%
27 Heat Treatments, Furnace	1821	11.54%
28 Jigs & Fixtures	1207	7.65%
29 Laser Cutting & Marking	1956	12.40%
30 Machining & Tooling Services	3849	24.40%
31 Metal Parts, Products & Components Manufacturing	3741	23.72%
32 Mould & Die Design / Fabrication	1892	11.99%
33 Plastic & Rubber Products Manufacturing	1551	9.83%
34 Prototyping / Rapid Tooling	704	4.46%
35 Secondary Process - Tapping, Spot Welding, Silk-Screening	1397	8.86%
36 Semiconductor & Leadframe Manufacturing	567	3.59%
37 Stamping / Forming / Sheet Metal Fabrication	639	4.05%
38 Surface Finishing	482	3.06%
39 Turnkey Projects / Box-Build	369	2.34%
40 Others	3300	20.92%
Total	15774	100.00%



Visitors Quotes- *Hear what the visitors have to say*

Wong Thiam Boon, STC Training Centre Sdn. Bhd.

“Overall, MetalTech 2009 is very successful. The size of the exhibition is big and there are a lot of machineries to see. I’ve been coming to MetalTech for the last 6 years and I’m here to source for more automation exhibits,”

Zulkarnain Jamri, ATRAX

“I am here to look for new machineries, software, and tools and MetalTech has helped me source for all these. This exhibition is very interesting, with a large variety of machineries.”

Luk Hai Lan, Plastone Technology Packaging Sdn. Bhd.

“I am in the plastic industry and I am here to look for some equipment for my business. MetalTech helped me in finding some special tools that is very hard to get from ordinary tools selling shop”

Ong Kok Leong, LB Aluminum Berhad

“What impressed me most about MetalTech is that the strong publicity and advertising. I see the exposure on the show from almost everywhere. I personally like the pre-registration service of this exhibition, as it helped me save time.”

Gregory Ho, ICSL Resources

“This is my forth year visiting MetalTech, I am here to look for the latest technology in metal industry. Overall the exhibition is well-organized and I will definitely come again next year.”

Cheah Cheng Jin, FINSOFT

“I’m here to gather some information for business use and the exhibitors at MetalTech has shared a lot of useful materials. This is a must-attend exhibition because it is one of the largest exhibition for metal industry.”

Paul Tan, Panasonic Electronic Devices

“There are a lot of big brands and exhibitors at MetalTech. I’m here looking for new potential channels, learn more about state-of-the-art machineries and get new suppliers for the company I’m working with.”

METALTECH2009

Tan Ru-Ding, TecnoFlex Sdn. Bhd.

“There are a lot of exhibitors at MetalTech, and it is very well organized. I have managed to source for devices and machineries to improve the manufacturing process for my business.”

Danny Kow, The JPS Centre

“MetalTech has provided me with the latest updates of new equipments and instruments in the metalworking sector, especially DIY tools. The organizers of MetalTech have been very efficient in sending us and other relevant industries with invitations, and have cut short our registration time.”

Noorul Izuddin Syahmi, Autofio Technology

“MetalTech has provided me an opportunity to find different profiles of the metal industry. Besides that, I have also found targeted customers and suppliers during my visit. MetalTech is very well-organized and I will come again for sure.”

Liza Mohamed Zafian, Asiatent International Sdn. Bhd.

“There are a lot of companies and exhibitors participating at MetalTech 2009 which has given me a chance to do some sourcing on tools and equipment. The size of this exhibition is very big and I’m very satisfied with the overall arrangement by the organizer.”

Lee Say Ann, Hai Ann Jing Sheng Engineering

“I’ve got all the information needed to enhance my business process. MetalTech is a very good platform for businessmen like me to look for useful updates and machineries.”

Ir. N.Jayaseelan, Plant & Machinery Engineering Consultants

“I am here to source for the latest technology in metal industry, particularly from the German and Austrian booths.”

Yusof Lutz, AZY Creative Innovation

“I have managed to find the tools and parts that I have been looking for during MetalTech 2009. The quality of exhibitors has improved and there is a larger variety of tools which I can do comparison with. I will attend again next year to look for more new technology in this industry.”

METALTECH2009

Announcing Metaltech 2010



METALTECH2010

THE 16TH ASEAN INTERNATIONAL MACHINE TOOLS AND METALWORKING TECHNOLOGY EXHIBITION



5-9 MAY 2010

Putra World Trade Centre
Kuala Lumpur • Malaysia

Incorporating:

WELDEK automEX

EXHIBITION FACT SHEET

SHOW TITLE	: METALTECH 2010 (MTM2010) The 16th ASEAN International Metalworking, Machine Tool, CAD/CAM, Metrology, Mould & Die, Surface & Heat Treatment, Sub-Contracting, Foundry, Industrial Automation, Robotics, Precision Engineering and Welding Technology Exhibition
INCORPORATING	: WELDING TECHNOLOGY EXHIBITION 2010 (Weldtek2010) The 10th Malaysian International Exhibition on Welding Equipments & Technology, Welding Services & Welding Competition
WITH-CO-LOCATION OF:	: MALAYSIA'S AUTOMATION TECHNOLOGY EXHIBITION & CONFERENCE (AUTOMEX) The Malaysia International Exhibition & Conference on Process Automation, Factory Automation, Industrial Automation, Instrumentation & Control, Bus & Wireless Technology, Hydraulics & Pneumatics, Robotics : MTA MALAYSIA 2010 (MTA2010) The 7th Malaysia International Precision Engineering, Machine Tools and Metalworking Exhibition
DATE	: 5 - 9 MAY, 2010
VENUE	: Putra World Trade Centre (PWTC), Kuala Lumpur, Malaysia
EXHIBITION HOURS	: 10:30am - 6:30pm (Daily)
ENDORSED BY	: Malaysia External Trade Development Corporation (MATRADE) The Global Association of the Exhibition Industry (UFI) Tourism Malaysia Small and Medium Industries Development Corporation (SMIDEC)
SUPPORTED BY	: SIRIM Berhad Selangor and Federal Territory Machinery Merchants Association (SAFMA) National Institute of Compressed Air Malaysia Berhad (NICAM) Singapore Manufacturers' Federation (SMA) Malaysia's Hardware, Machinery & Building Materials Dealers' Association (MHMBMA) Taiwan Mold & Die Industry Association (TMDIA)
TYPE OF EXHIBITION	: Trade event. Strictly for trade and professionals only
TOTAL EXHIBITION AREA	: 30,000 square meters (Gross)
EXPECTED NUMBER OF TRADE VISITORS	: 25,000
EXPECTED NUMBER OF NATIONAL PAVILIONS	: 10 countries
EXPECTED NUMBER OF EXHIBITING COMPANIES	: 1,500
EXHIBITS PROFILE	: CAD/CAM Systems, Prototyping Systems, Metal Cutting Machine Tools, Sheet Metal Processing & Metal Forming, Moulds & Dies, Metrology Equipment, Forging & Castings Equipment, Surface & Heat Treatment Finishing Equipment, Hardware & Power Tools, Welding & Fastening Equipment, Robotics, Industrial Automation, Factory Automation, Process Automation.
RATE	: Space Only - US\$ 280.00 / RM 838.00 per sq. meter Schell Scheme - US\$ 320.00 / RM 938.00 per sq. meter
CONTACT PERSON	: Albert Lai, Sam Lee, Eric Chan, Eliza Hong, Edmund Chan, Edwin Lai

THE INTERNATIONAL MACHINE TOOLS & METALWORKING EXHIBITION
第十六屆國際工具機與金屬加工機械展覽會



Trade-Link Exhibition Services Sdn Bhd

F-1-48, Jalan PJU 1A/3, Taipan Damansara 2, Ara Damansara, 47301 Petaling Jaya, Selangor, Malaysia.

Tel: (603) 7842 9863 | Fax: (603) 7842 7863 | E-mail: info@tradelink.com.my | www.tradelink.com.my

About the Organiser

Despite the emergence of high-speed, electronic communications methods during the 20th century, the Meetings, Incentives, Conventions and Exhibitions (M.I.C.E.) industry today continue to rank as one of the most dynamic and effective sales and marketing tools in existence.



Through out the ages, exhibitions and specialized events have been recognized as one of the most efficient and powerful tools for effectively doing business. As a face-to-face meeting point, exhibitions are basically a target opportunity for achieving trade objectives. They are a cost-effective means to reach market audiences - in one time and in one place.

In the context of today's modern economy, the M.I.C.E. industry continues to unite all market partners providing a unique opportunity for personal contact. This is truly the only marketing communications medium allowing the full exploitation of all five senses in an environment of face-to-face interaction.



Within the framework of ever-increasing trade globalization, Trade-Link Exhibition Services Sdn Bhd (TES) is Malaysia's largest home-grown organizing and management firm which faces the challenge of facilitating the integration of developing and industrializing companies, markets and industries through the trade fair economy.

Who We Are-*Passionate, committed, supportive & diverse*

Trade-Link Exhibition Services Sdn Bhd (TES) is Malaysia's largest home-grown organizer of exhibitions and specialized events, creating high profile, targeted industry events where suppliers and buyers come together in a business setting to do business.

Every year, TES exhibitions and specialized events bring together tens of thousands of exhibitors and buyers from around the world. With an international network of 15 affiliates in 10 countries, we are uniquely qualified to facilitate millions of US dollars in business every year.

TES has more than a decade of experience developing, selling, marketing, organizing and managing specialized events and exhibitions of diverse industries. Today, our team of over M.I.C.E. specialists share their skills and best practices for the benefit of our strategic partners and exhibitors worldwide.

With our portfolio of some of Malaysia's largest exhibitions and specialized events, we work closely with professional bodies, trade associations and government departments to ensure that each and every event is carefully targeted and relevant to the unique needs of the industry it serves. Our trademark dynamic dedication towards meeting the discerning needs and expectations of our strategic partners and exhibitors set us apart from other industry players. Having been a founding member of the Malaysian Association of Convention and Exhibition Organisers and Suppliers (MACEOS), TES has grown as the M.I.C.E. industry in Malaysia grew.

Today, TES provides the highest level of professionalism in the M.I.C.E. through its group of companies:- Trade-Link Management Services Sdn Bhd (TMS) which focuses on the management of international exhibitions and specialized events, Premier Exhibition Services Sdn Bhd (PES) which focuses on local regional exhibitions outside of Kuala Lumpur and special interest events, and Universal Exhibition Services Sdn Bhd (UES) which represents foreign exhibitions, publications and media in Malaysia.

"At TES, we always believe that for any organization to fully realize their mission, professionalism is the contributing key factor for success and excellence."



"We will continue what we do best – to excel as exhibitions and trade show professionals. Our philosophy reflects the dynamic structure of our profile and forms the basis of our aspiration to always provide the best."

- Albert Lai
Managing Director

How We Developed

From an exhibition sales agent to a professional organizing and show management group of companies

- 1993** TES is launched. Exceeding the expectations of their strategic partners PIKOM and SFIC respectively, TES shone in the market when they successfully worked with the Ministry of Trade & Industry Malaysia (MITI) to organize the **SMI Conference** – with a record of 750 paying delegates.
- 1994** **Woodtech Malaysia (WTM)**, the international woodworking machinery and furniture manufacturing supplies exhibitions and conference, is launched. Recognized as the ASEAN Official Woodworking Trade Show by the 12 nations European Committee of Woodworking Machinery Manufacturers (EUMABOIS) and its counterparts in other continents, **WTM** is now presented in Malaysia every 3 years, and has achieved global recognition and acclaim for its contributions to the wood-based and woodworking industry in Malaysia.
- 1995** **Metaltech Malaysia (MTM)** is launched. Positioned as a specialized trade fair for the metalworking and machine tools industry, **MTM** is now the largest trade fair in Malaysia for the thriving metalworking machinery, manufacturing and machine tools industries. It is held annually in Kuala Lumpur.
- TES worked with the Malaysian Furniture Industry Council (MFIC) and Malaysian Timber Industry Board (MTIB) as Event Manager to launch the **Malaysian International Furniture Fair (MIFF'95)**, which is today one of Malaysia's largest international exhibitions. TES was also Event Manager for the **Kuantan International Fair 1995 (KIT'95)**, **Superbike '95** and the **30th Director-General of Civil Aviation Conference**.
- 1996** Other than the in-house **MTM** and **WTM** which continued to grow in size and importance, TES worked with the International Association for Natural Gas Vehicles (INC) and Malaysian Gas Association as Event Manager for the **5th Biennial IANGV International Conference and Exhibition on Natural Gas Vehicles (NGV'95)**.
- 1997** TES organizes **Woodwork Sabah '97** to serve the wood-based and woodworking industry in East Malaysia, while **MTM** continues to grow. TES worked with the International Federation of Training and Development Organisations (IFTDO) and Malaysian Institute of Personnel Management (MIPM) as Event Manager for the **26th IFTDO World Conference & Exhibition on Training & Development**.

- 1998** TES battled the effects of the Asian Economic Crisis and presented another successful **MTM**. TES was also Event Manager for the **Malaysian Timber Week '98**.
- 1999** **MTM** and **WTM** continue to grow as market confidence is restored.
- 2000** **MTM** opens a new millennium by doubling in gross exhibition area, and adding an aggressive new profile – the **Industrial Automation Exhibition 2001 (IA Tech 2001)**.

TES works with the Malaysian Automotive Association (MAA, formerly known as the Malaysian Motor Trader Association MMTA) as Event Manager to present the **KL International Motor Show 2000 (KLIMS 2000)**. **KLIMS 2000** is certified by the Malaysian Book of Records as Malaysia's largest international motor show.

TES works also with the Malaysian Retail Association (MRA) as Event Manager for the **Malaysian International Retail Conference & Exhibition 2000 (MiRCE 2000)**.
- 2001** **MTM** hits 20,000 square meters in gross exhibition size, whereas **IA Tech** is recognized as “a show within a show” alongside **MTM**.
TES works with the ZNA Koi Fish Club as Event Manager for the **Malaysian International Koi Show 2001 (MIKS 2001)**
- 2002** **MTM**, **IA Tech** and **WTM** continue to flourish. TES launches the inaugural **Foodtech Malaysia (FTM)**, which was held in conjunction with the 4th World Championship of Chinese Cuisine and sets the record with the largest gathering of chefs in Malaysia.
- 2003** **MTM** and **IA Tech** brave the effects of the Iraqi War and the outbreak of the Severe Acute Respiratory Syndrome (SARS) and received exhibits and exhibitors from 32 participating countries.
TES again works with MAA as Event Manager to present **KLIMS 2003**, and incorporates Trade-Link Management Services Sdn Bhd (TMS) which focuses in managing international exhibitions and specialized events.
- 2004** **MTM** and **IA Tech** hit 25,000 square meters in gross exhibition area. TES incorporates Premier Exhibition Services Sdn Bhd (PES) and works with Ministry of Science and Technology Malaysia (MOSTA) as Event Manager for **International Oils & Fats Technology Exposition 2004 (OFTEX'04)**.

2005 **MTM** becomes the 1st metalworking exhibition in Malaysia and 5th in Asia to receive official endorsement by the Global Association of the Exhibition Industry (UFI). **WTM** officially changes its name to the **ASEANWOOD Woodtech Malaysia exhibition and conference** and hosts the **International Wood Forum 2005 (IWF'05)** together with Universiti Putra Malaysia (UPM).

2006 **MTM** and **IA Tech** hit 30,000 square meters in gross exhibition area, and takes on a new partner, **MTA**, which is co-located at **MTM**. TES subsidiary, PES, launches **Machinery & Automation Technology 2006 (MAT 2006)** in Penang and receives support of Penang State Government.

TES launches Universal Exhibition Services Sdn Bhd (UES) which represents **Indiawood 2006, Dubai International Wood & Wood Machinery Show 2006** and **Vietnamwood 2007**.

2007 **MTM** and **IA Tech** achieves RM300 million of exhibits and an estimated of RM720 million in sales (on-the-spot and follow-up) with the co-location of MTA for the 2nd time at **MTM**. **MTM** launches the inaugural **Metaltech Welding Competition** and **Metaltech Cutting Competition** which is a joint-venture with Welding Institute of Malaysia, SIRIM Berhad and industry sponsors.

TES announces **Automex 2008** which comprises of a trade fair for automation profile and Automation Week, both of which will be held simultaneously in conjunction with **MTM 2008**.

PES renames **MAT** as **Malaysian Metalworking Exhibition (MYMEX)** and launches **MYMEX Johor 2007** (July 2007) and **MYMEX Penang 2007** (September 2007). Both shows are endorsed by the respective state governments and industry associations.

2008 **MTM** ends on high note with 23,942 global visitors, co-locating with MTA for the 3rd time. The 2nd **Metaltech Welding Competition** expanded to become a nationwide search for the Best Welder in the country, organised by the Welding Institute of Malaysia.

Held in conjunction with **MTM** was **Automex 2008**, together with the Automation Conference **"Pursuing the Technological Wave"**

MYMEX Johor 2008, organized by PES, held for the 2nd year in Iskandar Malaysia, is billed as the Southern Malaysia's largest machine tool and metalworking exhibition.

The triennial event, **Aseanwood-Woodtech Malaysia 2008**, returns with the 6th ASEAN International Woodworking Machinery, Timber Processing and Furniture Manufacturing Supplies Exhibition and Conference, incorporating **Furnitech 2008 & Forest 2008**.

Calendar of Events- *Upcoming events*

Year 2009

Metaltech Malaysia 2009 (MTM 2009)

The 15th Asean International Metal Working, Machine Tool, CAD/CAM, Metrology, Mould & Die, Surface & Heat Treatment, Sub-Contracting, Foundry, IA, Robotics, Precision Engineering and Welding Technology Exhibition

6 – 10 May 2009, Putra World Trade Centre, Kuala Lumpur

Automex 2009

Malaysia's Automation Technology Exhibition

6 – 10 May 2009, Putra World Trade Centre, Kuala Lumpur

Year 2010

Metaltech Malaysia 2010 (MTM 2010)

The 16th Asean International Metal Working, Machine Tool, CAD/CAM, Metrology, Mould & Die, Surface & Heat Treatment, Sub-Contracting, Foundry, IA, Robotics, Precision Engineering and Welding Technology Exhibition

5 - 9 May 2010, Putra World Trade Centre, Kuala Lumpur

Automex 2010

Malaysia's Automation Technology Exhibition

5 - 9 May 2010, Putra World Trade Centre, Kuala Lumpur

Year 2011

Aseanwood Woodtech Malaysia 2011 (WTM 2011)

7th ASEAN International Woodworking Machinery, Timber Processing and Furniture Manufacturing Supplies Exhibition and Conference.

22 - 25 September 2011, Putra World Trade Centre, Kuala Lumpur