

# BioFach America

Boston MA, USA  
Boston Convention and Exhibition Center

## September 24 – 26, 2009

Under the patronage of:

**IFOAM**  
International Federation of  
Organic Agriculture Movements


NÜRNBERG / MESSE

**Date:** September 24 - 26, 2009 [Thu. – Sat.]

**Venue:** Boston MA, Boston Convention and Exhibition Center

**Organiser:** New Hope Natural Media

**Co- Organiser:** Nürnberg Global Fairs GmbH

**Patronage:**  International Federation of Organic Agriculture Movements

**US/ Canadian Companies:** New Hope Natural Media  
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To book an exhibition space in 2010, please contact one of the contacts mentioned above.

Please note the date for BioFach America 2010:

**14 – 16 October 2010**  
**Boston MA, USA**

**Exhibition Area:** Net space BioFach America: 1.803 sqm  
 Net space Natural Products Expo East: 14.177 sqm

**Exhibitors:**

	Domestic	International	Total
Exhibitors	112	68	184
Co-exhibitors		4	
Exhibitors in percentage	60 %	39 %	100 %
Net m <sup>2</sup> occupied	1.245	558	1.803
Net m <sup>2</sup> in percentage	69 %	31 %	100 %

**Official pavilions:**

- APEX/ IPD (Brasil)
- Foreign Affairs and International Trade Argentina (Argentina)
- Zhejiang Times (China)
- BioBenessere Project (Italy)
- MexBest (Mexico)

**Participating foreign countries:** 14

**Exhibitors by foreign countries:**

Argentina	18
Austria	1
Brazil	7
Canada	9
China	13
Germany	6
Italy	2
Netherlands	1
Mexico	10
Pakistan	1
Poland	1
Spain	1
Turkey	1
Usbekistan	1
	<hr/>
	72

**Visitors total:** 20,998

**Visitors by business:**

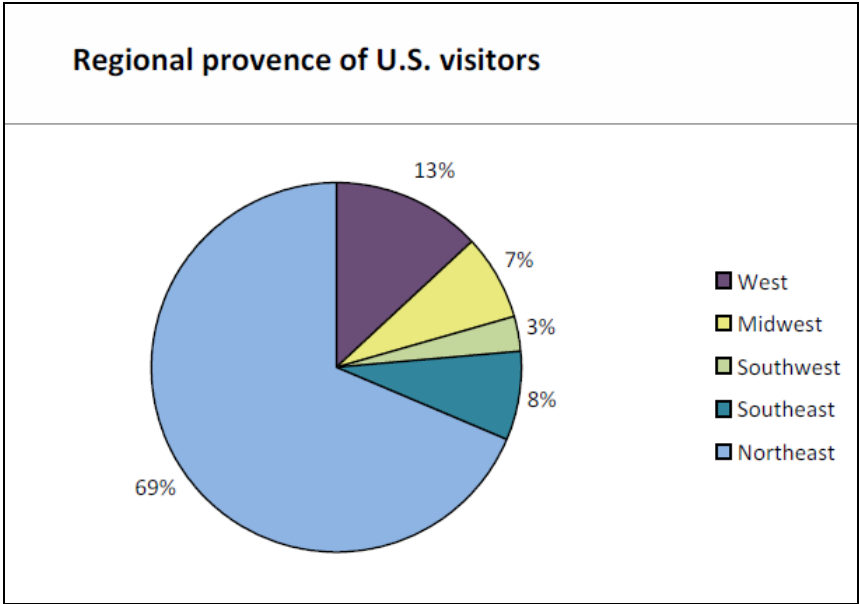
Retail, Distributor and Importer	58 %
Manufacturers, Suppliers, Exhibitor Guests	39 %
Speakers, Guests	2 %
Press	1 %
<b>Total</b>	<b>100.0 %</b>

**International visitors from the following 82 countries:**

Argentina, Australia, Austria, Algeria, Bahamas, Bahrain, Barbados, Belgium, Bermuda, Benin, Brazil, Burkina Faso, Canada, Chile, China, Columbia, Costa Rica, Croatia, Denmark, Dominican Republic, Ecuador, El Salvador, Finland, France, Germany, Ghana, Guatemala, Greece, Haiti, Hong Kong, India, Indonesia, Ireland, Israel, Italy, Ivory Coast, Jamaica, Japan, Jordan, Kuwait, Latvia, Lebanon, Lithuania, Malaysia, Mexico, Namibia, Nepal, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Russia, Saudi Arabia, Senegal, Singapore, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Sweden, Switzerland, Taiwan Roc, Thailand, Trinidad & Tobago, Turkey, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam, Serbia

**Primary job function of registrants:**

- 33 % Executive
- 31 % Buyer
- 17 % Marketing & Sales
- 13 % Manager
- 6 % Broker



**Results from the exhibitors' survey (International exhibitors only):**

(figures of 2008)

**Question:**

How would you rate the quality of the visitors?

How do you assess the overall success of your participation?

How would you rate the market potential for your products in North America?

	Very good	Good	Satisfactory	Not satisfactory
How would you rate the quality of the visitors?	22 % (8 %)	27 % (26 %)	42 % (42 %)	9 % (24 %)
How do you assess the overall success of your participation?	15 % (5 %)	46 % (34 %)	33 % (53 %)	6 % (8 %)
How would you rate the market potential for your products in North America?	55 % (n.a.)	36 % (n.a.)	9 % (n.a.)	0 % (n.a.)

**Question:**

Are you planning to exhibit again at next BioFach America - Organic Products Expo in 2009?

	Yes	No	Not yet decided
Are you planning to exhibit again at next BioFach America - Organic Products Expo in 2009?	52 % (40 %)	0 % (13 %)	48 % (47 %)

**Testimonials – BioFach America 2009:**



“At BioFach America you can meet the highest quality companies, great marketers, great wholesalers and retailers. Every level that you want to have contact with to start up your business is present at this show.” (Becky Mills, Cell-Nique, USA)

“The show so far is great. It’s the second day today and we do good business here. So it’s excellent for us,” says Stefan Hauke the sales representative, USA of the German organic brewery Neumarkter Lammsbräu.





**Exhibitors at BioFach America – Organic Products Expo 2009:**

Adagio Teas	USA
AGLH S.A.	Argentina
Albgold	Germany
Alvarado Street Bakery	USA
Ambrosial Granola Inc	USA
American Natural & Organic Spices	USA
Andean Naturals	USA
Anderson International Foods	USA
AOLV Agricultural and Subsidiary Products Co., Ltd.	China
ARGENCERT SRL	Argentina
Argentbio SRL	Argentina
Arora Creations	USA
Asociados Don Mario S. A.	Argentina
B.R.A.T. Diet LLC	USA
Bare Fruit, LLC	USA
Bedemco Inc./Hudson Valley Farms	USA
Beraca	Brazil
Better Body Foods & Nutrition	USA
Biobenessere Project	Italy
Biocardales S.A.	Argentina
BioFach Globally	Germany
Blackwing Meats	USA
Bodegas Latue-San Isidro, S.C.C.L.M.	Spain
Bodybuilding Provision Technologies	USA
Borojo Beverages LLC	USA
Boulevards LLC	USA
Cabernet de los Andes S.A.	Argentina
Caesar's Organic Frozen Pasta Products	USA
Canaan Fair Trade	USA

Canaspirit	Brazil
Cell-nique	USA
Central Milling Company	USA
Central Trading CO., LTD.	USA
Chelten House Products, Inc.	USA
CherryPharm Inc.	USA
Chiapixtli S. de P.R. de R.L.	Mexico
Citadelle - Shady Maple Farm	Canada
Consulate of Argentina	Argentina
Coombs Family Farms	USA
Crofters Food Ltd.	Canada
Cutting Edge Beverages	USA
Cuyen S.H.	Argentina
Daabon Organic U.S.A., Inc	USA
Dagoba Organic Chocolate	USA
Dakota Prairie Organic Flour Co.	USA
Dalian Bio Agricultural Products Co., Ltd.	China
Dean's Beans Organic Coffee Comp.	USA
Della Natura Commodities (Canada) Ltd.	Canada
Desdelsur S. A	Argentina
DH Nutraceuticals LLC	USA
Dr. Oetker Ltd. USA	USA
Eco Holding SRL	Argentina
Elaboradora Y Procesadora de Agave	Mexico
Elite Naturel/Organic Juice USA	Turkey/USA
Enray/Tru Roots	USA
Essential Group SRL	Argentina
Essential Living Foods	USA
Farm Aid	USA
FEED Foods, Inc.™	USA
Fideicomiso de Administracion	Argentina
Flamous Brands, Inc.	USA
Flavorganics, LLC	USA
FOF International, LLC.	USA
Franny's Organic	USA
Freeline Organic Food	Netherlands
Frutas Tropicales Ibarra S.P.R. de R.L.	Mexico
Global Organics, Ltd.	USA
Gold Mine Natural Food Company	USA
Good Neighbors Specialty Foods	USA
GoodBelly by NextFoods	USA
Gourmè Mist™ by Gourmè Food Co.	USA

GrandyOats/Organic Trails	USA
Great Northern Maple Products Inc.	Canada
Great River Organic Milling	USA
Green & Black's Organic Chocolate	USA
Green Cuts S.A. C.V.	Mexico
Green Label Organic: Sustainable Threads LLC	USA
GURU Energy	Canada
Habib ADM Ltd.	Pakistan
HANGZHOU GUANGYIN TRADING CO.,LTD	China
HANGZHOU GREEN FOREVER APICULTURE CO.	China
Hangzhou Kangxin Foods Co., Ltd	China
Hangzhou Wahaha Drinking Co.Ltd	China
HAPPYFAMILY	USA
Heartland Mill Inc.	Canada
Helen's Foods	USA
Hesco, Inc./Dakota Organic Products	USA
HomeFree, LLC	USA
Honest Tea	USA
Honey Bunny Inc.	Canada
IFOAM International Federation of Organic Agriculture Movements	Germany
Ingenio Calipam S.A. de C.V.	Mexico
International Harvest	USA
Jamaica Trade and Invest	USA
Jeanette's All Natural (Original Rangoon Co)	USA
Jelly Belly Candy Company	USA
Jim's Organic Coffee	USA
Kamut International	USA
Land And Sky Mfg.	USA
Larry's Beans	USA
Las Yeguas S.A.	Argentina
LCL Natural & Organics Distributors Inc.	USA
Letis S.A.	Argentina
LIN AN QUALITY MUSHROOM CO.,LTD	China
Luna + Larry's Coconut Bliss	USA
Maggie's Organics	USA
Manicaretti Italian Food Imports	USA
Manitoba Harvest Hemp Foods & Oils	Canada
Marap Handels GmbH	Austria
MexBest	Mexico
MONINI / LENSİ	USA
Multiple Organics Inc.	USA

Native Organic Products	Brazil
Natural By Nature	USA
Natural Elite S.A. de C.V.	Mexico
Natural Fashion/Co-op Natural	Brazil
Nest Collective	USA
Lammsbrau	Germany
New England Natural Bakers	USA
NewOrganics	USA
Nut Products Canada Divison of Nutco Inc.	Canada
OIA Organización Internacional Agropecuaria	Argentina
Ola Beverage Co.	USA
OLIVARES Y VINEDOS SAN NICOLAS S.A.	Argentina
ON Fruits	Brazil
Once Again Nut Butter	USA
Organic Bistro Whole Life Meals	USA
Organic Planet	USA
Organic Processing Magazine	USA
Organic Suppliers SRL	Argentina
Organic Valley Family of Farms	USA
Organics Brasil-IPD	Brazil
Organicville	USA
Parker Products	USA
Pedon SPA	Italy
PRINO-PLAST SP. z.o.o.	Poland
Prorgamex Gatica De Leon S.C. de R.L. de C.V.	Mexico
Proyecto Avanda S. de R.L.	USA
Quality Certification Services (QCS)	USA
Raw Revolution	USA
Redco Foods	USA
Rockin' Products	USA
RW Garcia Co	USA
Sambazon	Brazil
Santa Cruz Valley Organic Farms, The	USA
Sesajal S.A. de C.V.	USA
Shaman Chocolates	USA
Silk Road Organik Foods	Usbekistan
Small Planet Foods	USA
Smart Juices LLC	USA
South Commerce Group	USA
Soyatoo! / Viana	Germany
Soyummi Foods	Canada
Specialty Commodities Inc.	USA

Specialty Ingredients Inc (U.S. Distributor)	USA
SPI West Port, Inc.	USA
Strawberry Hill Confectionery	USA
Texas Best Organics Rices	USA
The Leavitt Corporation	USA
Tianjin Lucky Dragon Co. Ltd	China
Tizane Beverages	USA
Tomoni Company, Ltd.	USA
Transition Nutrition	USA
Tre Bella Foods, Inc.	USA
Tropical Valley Foods	USA
True Origin Organics	USA
Uren Food Group	USA
Vedic Hindus Ind. Com. (Surya Brasil)	Brazil
Village Grown Organics	USA
Vinecol S.A.	Argentina
Virginia Dept. of Agriculture & Consumer Service	USA
Wallaby Yogurt Company	USA
Wan Ja Shan Int'l LLC.	USA
Wonder Natural Foods Inc.	USA
Yogavive LLC	USA
YummyEarth LLC	USA
ZHEJIANG CLERICAL TRADING CO.,LTD	China
Zhejiang Silver River Foods Co.Ltd	China
ZHEJIANG TEA GROUP CO., LTD.(Zhejiang Camel Transworld(organic Food)Co.Ltd)	China
Zhejiang Times International Exhibition & Service Co. Ltd.	China
Zhejiang Times International Exhibition & Service Co. Ltd.	China
Zhejiang Yumberry Juice Co.Ltd	China
ZLand Essence, Inc.	USA
Zola Brazilian Superfruits	Brazil