



## POST SHOW REPORT



### **13<sup>th</sup> Uzbekistan International Oil and Gas exhibition and Conference**

**12 – 14 May 2009**

**Tashkent, Uzbekistan**

About **150** exhibitors from **24** countries  
**7,800** oil and gas industry specialists  
**8,000 sq.m** exhibition area  
**520** conference delegates

The 13<sup>th</sup> International Oil and Gas Uzbekistan (OGU) Exhibition in Tashkent has passed off successfully. The event, which took place on 12-14 May, drew the attention of international experts who interested in the main trends of international cooperation in the exploration, production and transport of hydrocarbons. The exhibition was organised by ITE, with the official support of Uzbekneftegaz.

This year, more than 150 companies from 24 countries took part in the exhibition, despite the global financial crisis. This is proof that Uzbekistan's economy, in particular its oil and gas sector, is showing stable growth and is still, unlike many other countries, an attractive prospect for international investors.

Every year, OGU brings together under one roof the directors of top-tier international and domestic oil and gas companies active in Central Asia and Europe, and gives them the opportunity to meet

with key partners in the region. According to a survey of participants, 90% were able to hold talks with industry leaders. During the exhibition, 79% of exhibitors agreed contracts, 97% made new contacts, 86% explored the prospects for developing trade networks at a regional level and 97% confirmed their participation in next year's OGU exhibition.

One of the highlights of this year's exhibition was the participation of Uzbek companies, which accounted for 15% of exhibitors. Maxsuspolimer, Maxsustextizim, Kebeltransservis and Mexatronika successfully participated in the exhibition for the first time. The group of domestic participants was headed by Uzbekneftegaz. Some of Russia's biggest companies - Lukoil, Gazprom and Stroytransgaz - are regular participants in OGU. In total, CIS countries accounted for 40% of the stands.

International companies (45%) at the exhibition included: Petronas (Malaysia), CIFAL (France), Dressta (Poland), Honeywell (Russia), ION (UK), Liebherr-Export AG (Germany), NOV (USA), Sercel (France), Shandong Kerui Petroleum Equipment Co. (China), Swagelok (UK), Agru (Austria), Man, Mannesmann Fuchs Rohr GmbH, OEOC (Iran), CPTDC (China), Asia Caspian Engineering Co (UAE), and others. Companies attending the exhibition for the first time included: CKD Group (Czech Republic), CMP Products (UK), OBO Bettermann GmbH & Co KG, RRL Rail&Road Logistics (Germany), Rutrans & Partners (Netherlands), Vega (Russia) and many others.

**OGU 2009 was sponsored by the following sponsors:**

Lead sponsor: Tethys

Official Sponsors: DentonWildeSapte; Petronas; Schlumberger; Tenaris.

**Opening Ceremony:**

OGU Exhibition opened at 11am on May 12<sup>th</sup> May in the UzExpocentre. The following officials were present at the opening:

**Ergash Shoismatov**, Deputy Prime Minister of the Republic of Uzbekistan, Chairman of the Board of Directors of Uzbekneftegaz

**Ulugbek Nazarov**, Chairman of Uzbekneftegaz

**Shavkat Majitov**, 1<sup>st</sup> Deputy to the Chairman of Uzbekneftegaz

**Andrey Kuzyaev**, President of Lukoil Overseas Holding, Russia

**Daniyar Berlibayev**, Chairman of the Board of Directors of KazTransGas

**Sir Andrew Wood**, Senior Adviser, ITE, Great Britain

The Opening ceremony was followed by a VIP tour around exhibition pavilions.

OGU was covered by over **50 media**. Both general and industry press representatives attended the press conference as well as the exhibition and the conference. The Media Village featured stands of over 30 industry publications, including *Arab Asian Trade Magazine*, *Argus Media*, *Burman*

*Sanderson, Business Monitor International (BMI), C1 Energy (CBI China), NewsBase Limited, Report Buyer, Rogtec Magazine, Worldoils.com, WorldTrade Executive and many others.*

**OGU 2009 Gala Reception** was held in the InterContinental Tashkent Hotel on the 12<sup>th</sup> May. Over 700 guests attended this reception. Awards for the best stand design in several nominations were given to the following exhibitors: *Uzbekneftegaz, Petronas, CPTDC and Gazprom.*

During the exhibition a conference was held on the topic “International Cooperation: A Guarantee of the Rapid Development of the Oil and Gas Sector of Uzbekistan’s Economy”, which brought together an authoritative audience of almost 550 participants from 32 countries. More than 40 speakers from various countries gave presentations and talks on investment strategies for obtaining the maximum benefit from the huge potential for cooperation in the oil and gas sector. Over two days, the forum participants – potential investors and business partners – were able to clearly establish the prospects of potential business in Uzbekistan. In their talks, domestic specialists presented diverse and exhaustive information to the audience. The conference participants were introduced to the legislation governing the activities of companies in Uzbekistan’s oil and gas sector, the country’s favourable investment climate, the main investment projects implemented in the oil and gas sector, and the prospective areas for cooperation. In turn, representatives of international companies already active in Uzbekistan shared their experience of working in the domestic market.

The international conference, as well as the OGU 2009 exhibition, demonstrated the growing interest in cooperation with Uzbekistan in the oil and gas sector. The fact that representatives of the diplomatic missions of the UK, Germany, China, Russia, France, Ukraine and Poland sent official welcomes to the conference participants serves as proof of this. The emergence of such interest inspires real confidence in the further expansion of mutually beneficial and effective international cooperation, which will play an important role not only in the development of the oil and gas sector but also in the socioeconomic development of Uzbekistan as a whole.

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