



VIETWATER 2008 Expo & Forum

Vietnam's Official Water & Wastewater Industry Show

Hanoi, Vietnam

NCC National Convention Centre

18 - 20 November 2008

Post Show Report



BASIC FACTS

- VIETWATER 2008 EXPO WAS SUPPORTED BY VIETNAM WATER SUPPLY ASSOCIATION
- 148 EXHIBITORS FROM 21 COUNTRIES INCLUDING PAVILIONS FROM CHINA, EU, MALAYSIA, SINGAPORE, TAIWAN AND THE NETHERLANDS PARTICIPATED IN VIETWATER 2008 EXPO
- 20 PAPERS WERE DISCUSSED AND PRESENTED AT VIETWATER TECHNOLOGY CONFERENCE 08
- A TOTAL OF 5,491 DELEGATES AND TRADE VISITORS ATTENDED THE EXHIBITION AND CONFERENCE WHICH WAS THEMED "TECHNOLOGIES & SOLUTIONS FOR SUSTAINABLE WATER SUPPLY"

RESULTS OF EXHIBITOR'S SURVEY

- 81% of exhibitors met or exceeded their expectations of their participation
- 88% of exhibitors are satisfied with the quality of visitors
- 64% of exhibitors are satisfied with the quantity of visitors
- 96% of the exhibitors are satisfied with the overall performance of the organizer
- 77% of the exhibitors rated their participation of successful or average

"We are pleasantly surprised by the visitor's turnout and I must say that we have good quality visitors which make the show a successful one for us." *Lee Hwi Chye, Market Development Manager, Grundfos Singapore*

"Vietwater 2008 has exceeded our expectations. We are impressed!" *Pierre Sbabo, NSF International*

"Vietwater is the number one water industry event in Vietnam. Everyone can find what he wants related to water here. The organisers are very serious and professional. Congratulations!" *Than Bich Thuy, Business Development Manager, DHV B.V.*

"It has been very important for us to be here at Vietwater 2008. Expanding our business in Vietnam is the goal for our company, and Vietwater has certainly helped to reach our goal." *Andrea Brovelli, Continental Indsutrie*

"We would like to express our sincere appreciation for your prompt support before and during the show to make our exhibition successful! We are looking forward to working with you again in the future." *Nguyen Vu Tra My, Siemens Ltd. Vietnam*

GRAND TOTAL FOR ATTENDED VISITORS

	Local	Foreign	Total
On-Site Local & Foreign Trade Visitors	3212	121	3333
Registered VIP Visitors	1162	199	1361
Invited VIP for Opening Ceremony	80	80	160
Delegates	401	121	522
Press	98	17	115
OVERALL TOTAL	4,953	538	5,491

VIETWATER TECHNOLOGY CONFERENCE 08

PROGRAMME	SPEAKERS
Sustainable Water Management Through NRW Reduction	Dr. Ir Cheong Thiam Fook, George Kent
Water Risk Management Europe (WARMER)	Mr. Luca Sanfilippo, Systea SpA
Water Resource Management- The Thai Experience	Mr. Thanade Dawasuwan, TWWA, Thailand
Water Management & Technology : The Dutch Experience	Royal Netherlands Embassy, Vietnam
Affordable Water Treatment & Supply for Small Communities	Scott Caothien, Pall Water Processing
Issues and Opportunities in the Water Sector in Vietnam	Mr. Nguyen Ton, President Vietnam Water Supply Association
Waste to Energy	Mr. Weecharat Nipattasuk, Siemens
Optimisation In Flood Control Pumping Station Design	Mr. Pranomo Pranomo, PT Grundfos Pompa
Innovative Pneumatic Automation Concept for Water Treatment Plants	Mr. Armin Muller, Festo
Advances in NRW & Water Loss Management	Mr. Virgilioc Rivera Jr. Group Director, Regulation and Corporate Development Manila Water
Ozonation of Municipal Waste Water Effluents : A Tools For The Removal of Pharmaceuticals, Endocrine Disrupting Compounds (EDC's) And Photogenes	Mr. Robin Wong, ITT Water & Wastewater Asia Pacific
Efficient Design And Realization Of Automation Solutions	Dr. Andreas Pirsing, Siemens
Insight to HACH Digital Family Of Sensor / Analyzer	Hach, USA
Disinfection – A Comparison of Technologies	Mr Terry Woodman, Grundfos Alldos
Solutions for Improving Quality Water Supply	Mr. Wilson Tan, GE Water
Water Vending Opportunity In Vietnam	Mr. Tommy Fu, Smart Filter
HCP Pump Product	Mr. Jason Wu, HCP Pump Manufacturer
Hot Tapping	Mr. Hj Abdul Jalil, Lestari Water Services
Innovation In Water Storage Tanks	Mr. Edward Al Lang, Regional Manager, Asia & Pacific, CST

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